

The John Muir Trust
Scottish Charity Number: SC002061
Company Number: SC81620

Trustees' Report and Consolidated Financial Statements

Year ended 31 December 2010

THE JOHN MUIR TRUST
Year ended 31 December 2010

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AUDITORS:

Scott-Moncrieff
Chartered Accountants
Exchange Place 3
Semple Street
Edinburgh
EH3 8BL

SOLICITORS:

Turcan Connell W.S.
Princes Exchange
1 Earl Grey Street
Edinburgh
EH3 9EE

BANKERS:

CAF Bank Limited
25 Kings Hill Avenue
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West Malling
Kent
ME19 4JQ

The Royal Bank of Scotland plc
Edinburgh St Andrew Square
36 St Andrew Square
Edinburgh
EH2 2YB

INVESTMENT MANAGERS:

Rossie House Investment Management
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PH2 9EH

REGISTERED OFFICE:

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Station Road
Pitlochry
PH16 5AN

COMPANY NUMBER:

SC81620

SCOTTISH CHARITY NUMBER:

SC002061

THE JOHN MUIR TRUST
Year ended 31 December 2010

Trustees' Report

The John Muir Trust is a company limited by guarantee, Company Number SC81620, Scottish Charity Number SC002061.

The Trustees, who are also the Directors of the Company for the purposes of company law, present their report and the audited financial statements of the Company for the year ended 31 December 2010.

Organisational Structure, Governance and Management

The Company is governed by Trustees. The Trustees who held office during the year are as follows:

John Hutchison (Chairman)
Robert Aitken – retired 18 October 2010
Heather Alexander
Richard Allen – retired 08 May 2010
Rohan Beyts
Will Boyd-Wallis – retired 08 May 2010
Mike Brown – appointed 08 May 2010
Richard Fraser Darling
Stephen Green – retired 08 May 2010
Sue Hopkinson - retired 13 June 2010
Denis Mollison
Peter Pearson
Walter Semple
John Thomas
Will Williams – appointed 08 May 2010
Deirdre Wilson
Bill Wright – appointed 08 May 2010

The Trustees are generally elected by the Company members by ballot. They are offered induction and training which is appropriate to them given their personal qualifications and experience and the particular role they are to play within the Company. The Trustees are responsible for policy setting and strategic decisions, and the duties imposed by statute.

Day to day management is delegated to the Chief Executive, in which he is assisted by members of the Management Team (listed below) and other employees:

Stuart Brooks	Chief Executive
Rob Bushby	John Muir Award Manager
Mike Daniels	Head of Land and Science
Helen McDade	Head of Policy
David Picken	Development Manager
Alison Russell	Head of Finance and Administration

The Company Secretary is Donald Thomas.

Group Structure

The John Muir Trust is a private charitable company registered in Scotland. It is limited by guarantee and incorporated under the Companies Act. Its governing document is the Memorandum and Articles of Association, the current version of which was adopted at the Annual General Meeting in 1997. The Articles were modified following a resolution in August 2002. The Company's main activity is the conservation of wild areas of the United Kingdom for nature and people.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Trustees' Report (continued)

Group Structure (continued)

The group consists of the following entities:

- The John Muir Trust (the Parent Company).
- JMT Trading Company Limited – its trading subsidiary. To protect the charitable status of the Parent Company, this trading subsidiary was established on 1 February 1995 to carry on the agriculture and forestry activities on the Strathaird Estate and also the merchandising activities of the Company. The farming operations were transferred into the Strathaird Farming Partnership during 2001 and the woodland activities were transferred to the Trust in July 2010. Note 11 explains the performance of the trading subsidiary during the year.
- The John Muir Trust Anniversary Foundation (charity number SC035242) - a charitable trust established on 19 February 2004. Its purpose is to promote, support and advance for the public benefit the work of the John Muir Trust by making grants to the Company, providing financial support for projects and activities carried out by the Company, or doing anything else charitable in law which may promote and advance the work of the Company for the public benefit. The Foundation ceased in December 2010 and the net assets were transferred to the Trust.

The results of the trading subsidiary have been consolidated with the Company results in line with the Companies Act 2006 and the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" (Revised 2005).

Objectives and Activities

The objects of the Company are set out in the Memorandum of Association and are to conserve and protect wild places with their indigenous animals, plants and soils for the benefit of present and future generations, and in particular:

- to conserve wild places and their landscapes, both for their own sake and for the sustenance and the inspiration they give to humanity;
- to protect existing wild places so as to conserve their natural processes, and their indigenous animals, plants and soils;
- to renew wild places, where they have been damaged, by encouraging natural processes;
- to work with local communities and to encourage them to live in harmony with wild places;
- to promote an awareness and understanding of wild places for their own sake and for the value to the benefit of humanity;
- to stimulate public support to help wild places; and
- to encourage voluntary participation in the conservation and renewal of wild places.

The Company does sometimes make grants to other bodies or individuals for purposes in support of the Company's objectives.

The activities of the Company towards those objectives during 2010, together with details of the Company's achievements and performance during 2010 and its future plans, are detailed in the Trustees' Annual Report which accompanies these financial statements.

Financial Results

The group financial statements show a deficit for the year before fund transfers and investment gains of £145,583 (2009 – £436,510 surplus). Realised gains on investments of £2,155 (2009: £8,387) and unrealised gains on investments of £76,419 (2009: £78,682) give a total net negative movement in funds of £67,009 (2009: £523,579 positive). The 2009 results included an exceptional restricted donation of £500,000 from the Reece Foundation towards new premises. This deficit has been added to the balance-at 31 December 2009 of £2,876,429 leaving a balance of £2,809,420 to which is added the cost of Heritage Properties (£2,573,442) giving total fund balances to be carried forward at 31 December 2010 of £5,382,862 (2009: £5,449,871).

THE JOHN MUIR TRUST
Year ended 31 December 2010

Trustees' Report (continued)

Investment Policy

In terms of investments, the Trustees' overall objective is to maximise the return on the Company's investments, consistent with an acceptable level of risk. The minimum objective is to maintain the real value of the asset over time. The Trustees remain satisfied with the performance of the investment managers. The Company's investment policy is conservative and not speculative. The investment powers of the Company are general ones conferred by the Company's Memorandum of Association with no limitation for social, ethical or environmental considerations.

Risk

A Risk Register has been in place since 2006. Whilst identifying and measuring risk is an essential part of the risk management process, the desired outcome of the process is the mitigation of risk which can only be achieved with a clear review process which puts in place control or mitigation measures. The risk management process implemented by the Company includes the implementation of a Risk Management Policy and maintenance of a Risk Register.

An assessment of all risks is undertaken on an annual basis. Risks are analysed, quantified and prioritized and actions and responsibilities identified to minimise or mitigate these risks. This results in the production of the annual risk register. Trustees and staff are informed of these risks and the actions identified to minimise or mitigate them.

Routine monitoring and evaluation of all risks is undertaken on a quarterly basis by the Management Team, and annually by Trustees. Any risks that are deemed to be outside a pre-defined level of acceptable risk are subject to a quarterly review by Trustees. If at any time through continuous financial monitoring and forecasting staff are aware that the risks are likely to exceed the parameters set out in the Company's Financial Reserves Policy, Trustees are alerted immediately.

Trustees last approved the revised risk management policy, process and register in March 2010.

Heritage Properties

The Company's wild land properties are shown in the financial statements (entitled Heritage Properties) as Fixed Assets, in accordance with the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" (Revised 2005). This does not indicate any change in the objectives or policies of the Company. As the Heritage Properties were acquired by the Company for **long term retention** in furtherance of its objectives, the Trustees do not consider it either appropriate or cost effective to have the Heritage Properties re-valued and therefore they are shown in these financial statements at cost.

Reserves

The Trustees have a detailed reserves policy which was changed in November 2010. A strategic review was undertaken during the year to set a five year business plan for the Company. As part of this review, the policy and management of financial reserves was examined and redefined to ensure that:

- financial reserves are set at a level appropriate for supporting the continued activities of the business;
- financial reserves are invested appropriately;
- maximum use is made of any surplus funds on a timely basis; and
- the ongoing monitoring of reserves can provide a benchmark as to the Company's efficiency in utilising its available financial resource on its charitable aims.

Reserves are held to help the charity operate effectively. High levels of reserves can tie up money and unnecessarily limit the amount spent on charitable activities. The existing 3-tier reserve policy was replaced with a single-tier "Free Reserves" policy at a Trustees' meeting on 23 August 2010. Free reserves are defined as net general funds i.e. they exclude designated funds and fixed assets. Other assets, such as Heritage Properties and fixed assets, are not taken into account.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Trustees' Report (continued)

Reserves (continued)

Free reserves should be held at a level equivalent of 4-6 months' total expenditure for the year. Heritage Properties (land holdings) are designated, as are assets purchased using Wildland Biodiversity project funding. Designating the remainder of the Trust's fixed assets provides a consistent approach and policy.

This change to the reserves policy enables the Company both to apply long-held designated and restricted funds and excess free reserves to our charitable objectives on a timely basis.

The Board also intends to create a Capital Fund for "*purchase of a property or other major capital projects*" but with an option to drawdown income towards general property management. This umbrella fund will include any existing designated/restricted funds which have the same criteria. As at 31 December 2010, the value of funds which met those criteria totalled £450,731.

The Trustees consider that the present Reserves Policy is prudent taking account of the Company's objects and 2011 budget (budgeted expenditure £1,820,000). They are satisfied that the free reserves held as at the year end are sufficient to meet the ongoing requirements of the Company in the medium term.

FREE RESERVES (policy adopted November 2010)

2010
£

Purpose: to absorb peaks and troughs in income and expenditure over the course of a year. The Trustees wish to ensure that this is set at a sum equating to four to six months' budgeted expenditure.

Per policy: £607,000 - £910,000
 Actual: £936,000

PREVIOUS RESERVES POLICY

i) Current Financial Reserve

Purpose: to absorb peaks and troughs in income and expenditure in the course of a year. The Trustees would generally wish to ensure that this is set at a sum equating to at least four months' budgeted expenditure.

Per policy: 562,500
 Actual: 562,500
 Percentage: 100%

ii) Long Term Financial Reserve

Purpose: to hold funds available to cover possible future income deficits in the medium to long term and also the greater part of the restricted funds which the Trustees do not consider will be require to be expended in accordance with their purposes in the short term. In the immediate future, the Trustees consider this Reserve should ideally be at an amount equivalent to three months' budgeted expenditure plus long term restricted funds.

Per policy: 1,488,000
 Actual: 1,488,000
 Percentage: 100%

iii) Capital Financial Reserve

Purpose: to hold up to £500,000 (or higher in the event of donations or legacies given for that purpose) available at not more than 3-4 months' notice for the purchase of a property, or other major capital projects, within the terms of the Corporate Plan and Acquisition Policy.

Per policy: 500,000
 Actual: 392,000
 Percentage: 78%

Total Reserves

Per policy: 2,551,000
 Actual: 2,442,000
 Percentage: 96%

THE JOHN MUIR TRUST
Year ended 31 December 2010

Trustees' Report (continued)

Statement of Trustees' Responsibilities

The trustees (who are also directors of The John Muir Trust for the purposes of company law) are responsible for preparing the Trustees' annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure of information to auditors

To the knowledge and belief of each of the persons who are trustees at the time the report is approved:

- So far as the trustee is aware, there is no relevant information of which the company's auditor is unaware, and
- He/she has taken all the steps that he/she ought to have taken as a trustee in order to make himself/herself aware of any relevant audit information, and to establish that the company's auditor is aware of the information.

Auditors

Messrs Scott-Moncrieff, Chartered Accountants, are the Auditors of the Company and are deemed to be reappointed under section 487(2) of the Companies Act 2006.

BY ORDER OF THE BOARD


.....
J HUTCHISON

Chairman
Tower House
Station Road
Pitlochry
PH16 5AN
14 March 2011

THE JOHN MUIR TRUST

Independent Auditors' Report to the Members and Trustees For the year ended 31 December 2010 (continued)

We have audited the financial statements of The John Muir Trust for the year ended 31 December 2010 which comprise the Consolidated and Company Statement of Financial Activities (incorporating the Income and Expenditure Account), the Consolidated and Company Balance Sheets, and the related notes. The financial statements have been prepared under the accounting policies set out therein.

This report is made exclusively to the members, as a body, in accordance with sections 495 and 496 of the Companies Act 2006 and to the company's trustees, as a body, in accordance with section 44 (1) (c) of the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the members and the company's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and its members and trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

The trustees (who are also the directors of The John Muir Trust for the purposes of company law) are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Trustees' Responsibilities.

We have been appointed auditors under section 44 (1) (c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report to you under those Acts. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (United Kingdom and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 December 2010 and of the group's and the parent charitable company's incoming resources and application of resources, including the group's and the parent income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

THE JOHN MUIR TRUST

Independent Auditors' Report to the Members and Trustees
For the year ended 31 December 2010 (continued)

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' annual report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- the parent charitable company has not kept proper and adequate accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Scott-Moncrieff

Gillian Donald
Senior Statutory Auditor
For and on behalf of Scott-Moncrieff, Statutory Auditor
Chartered Accountants
Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006
Exchange Place 3
Semple Street
Edinburgh
EH3 8BL

14 March 2011

THE JOHN MUIR TRUST
Year ended 31 December 2010

Consolidated Statement of Financial Activities
(incorporating Income & Expenditure Account)

	Notes	Unrestricted Funds		Restricted Funds	TOTAL 2010	TOTAL 2009
		General	Designated	Funds	£	£
		£	£	£	£	£
INCOMING RESOURCES	1					
Incoming resources from generated funds						
Voluntary income from supporters	2	783,344	5,610	139,505	928,459	1,280,771
Income from activities for generating funds						
- Fundraising activities	3	21,324	-	-	21,324	12,593
- Income from trading activities	11	93,181	-	-	93,181	117,976
Investment income and interest receivable		20,177	1,510	2,842	24,529	23,645
Incoming resources from charitable activities	4	40,668	9,565	331,449	381,682	563,959
Other incoming resources		1,409	-	-	1,409	1,833
Total incoming resources		960,103	16,685	473,796	1,450,584	2,000,777
RESOURCES EXPENDED						
Costs of generating funds						
Membership		172,293	2,912	9,100	184,305	193,543
Fundraising		140,474	3,930	-	144,404	161,237
Costs of trading activities	11	58,192	-	-	58,192	92,684
Investment management costs		6,666	-	-	6,666	6,019
Charitable activities	4	525,690	44,543	562,971	1,133,204	1,057,426
Governance costs	19	54,050	1,456	13,890	69,396	53,358
Total resources expended		957,365	52,841	585,961	1,596,167	1,564,267
Net incoming/(outgoing) resources before funds transfers		2,738	(36,156)	(112,165)	(145,583)	436,510
Funds transfers	22	(320,314)	320,314	-	-	-
Net incoming/(outgoing) resources before other recognised gains and losses		(317,576)	284,158	(112,165)	(145,583)	436,510
Realised gains on investments		2,155	-	-	2,155	8,387
Unrealised gains on investments	10	76,419	-	-	76,419	78,682
Net movement in funds		(239,002)	284,158	(112,165)	(67,009)	523,579
Fund balances brought forward 1 January 2010						
Heritage properties		-	2,573,442	-	2,573,442	2,573,442
Other funds		1,174,928	635,246	1,066,255	2,876,429	2,352,850
Fund balances carried forward		935,926	3,492,846	954,090	5,382,862	5,449,871

There are no other gains and losses other than those included in the Consolidated Statement of Financial Activities. All activities of the Company relate to continuing operations.

The notes on pages 11 to 25 form part of these financial statements.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Parent Company Statement of Financial Activities
(Incorporating Income & Expenditure Account)

	Notes	Unrestricted Funds		Restricted Funds	TOTAL 2010	TOTAL 2009
		£	£	£	£	£
INCOMING RESOURCES	1					
Incoming resources from generated funds						
Voluntary income from supporters	2	785,207	430,495	139,505	1,355,207	1,285,731
Income from activities for generating funds						
- Fundraising activities	3	21,324	-	-	21,324	12,593
- Gift Aid from trading subsidiary		29,564	-	-	29,564	31,365
Investment income and interest receivable		20,172	-	2,842	23,014	18,481
Incoming resources from charitable activities	4	40,668	9,565	331,449	381,682	563,959
Other incoming resources		1,409	-	-	1,409	1,833
Total incoming resources		898,344	440,060	473,796	1,812,200	1,913,962
RESOURCES EXPENDED						
Costs of generating funds						
Membership		172,293	2,912	9,100	184,305	193,543
Fundraising		140,474	3,930	-	144,404	161,237
Investment management costs		6,666	-	-	6,666	6,019
Charitable activities	4	525,690	44,518	562,971	1,133,179	1,075,411
Governance costs	19	54,050	1,456	13,890	69,396	53,358
Total resources expended		899,173	52,816	585,961	1,537,950	1,471,568
Net incoming/(outgoing) resources before funds transfers		(829)	387,244	(112,165)	274,250	442,394
Funds transfers	22	(320,314)	320,314	-	-	-
Net incoming resources before other recognised gains and losses		(321,143)	707,558	(112,165)	274,250	442,394
Realised gains on investments		2,155	-	-	2,155	8,387
Unrealised gains on investments	10	81,845	-	-	81,845	72,609
Net movement in funds		(237,143)	707,558	(112,165)	358,250	523,390
Fund balances brought forward 1 January 2010						
Heritage properties		-	2,573,442	-	2,573,442	2,573,442
Other funds		1,173,069	211,846	1,066,255	2,451,170	1,927,780
Fund balances carried forward		935,926	3,492,846	954,090	5,382,862	5,024,612

There are no other gains and losses other than those included in the Company Statement of Financial Activities. All activities of the Company relate to continuing operations.

The notes on pages 11 to 25 form part of these financial statements.


THE JOHN MUIR TRUST
as at 31 December 2010

Consolidated and Parent Company
Balance Sheets

	Notes	GROUP		COMPANY	
		2010 £	2009 £	2010 £	2009 £
FIXED ASSETS					
Heritage properties	7	2,573,442	2,573,442	2,573,442	2,573,442
Tangible assets	8	311,515	266,840	311,515	263,960
Partnership investment	9	-	260	-	-
		<u>2,884,957</u>	<u>2,840,542</u>	<u>2,884,957</u>	<u>2,837,402</u>
INVESTMENTS					
Quoted investments	10	668,756	546,426	668,756	546,426
Trading subsidiary	11	-	-	35,081	29,655
		<u>668,756</u>	<u>546,426</u>	<u>703,837</u>	<u>576,081</u>
CURRENT ASSETS					
Stock		5,896	5,220	-	-
Debtors & prepayments	13	419,546	474,487	466,867	441,149
Cash at bank and in hand		1,516,713	1,708,717	1,427,953	1,279,950
		<u>1,942,155</u>	<u>2,188,424</u>	<u>1,894,820</u>	<u>1,721,099</u>
CREDITORS: Amounts falling due < one year					
Creditors and Accruals	14	(113,006)	(125,521)	(100,752)	(109,970)
		<u>1,829,149</u>	<u>2,062,903</u>	<u>1,794,068</u>	<u>1,611,129</u>
NET CURRENT ASSETS					
NET ASSETS					
		<u><u>5,382,862</u></u>	<u><u>5,449,871</u></u>	<u><u>5,382,862</u></u>	<u><u>5,024,612</u></u>
Unrestricted Funds:					
- General		935,926	1,174,928	935,926	1,173,069
- Designated	22	919,404	635,246	919,404	211,846
- Designated: Heritage properties	7	2,573,442	2,573,442	2,573,442	2,573,442
		<u>4,428,772</u>	<u>4,383,616</u>	<u>4,428,772</u>	<u>3,958,357</u>
Restricted Funds					
	23	954,090	1,066,255	954,090	1,066,255
		<u>5,382,862</u>	<u>5,449,871</u>	<u>5,382,862</u>	<u>5,024,612</u>

Approved by the Trustees on 14 March 2011 and signed on their behalf by:


..... J Hutchison


..... W Semple

Registered company number SC81620

The notes on pages 11 to 25 form part of these financial statements.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements

1 ACCOUNTING POLICIES

- a) The financial statements are prepared under the historical cost convention, and in accordance with applicable accounting standards in the United Kingdom, except for investments which have been included on a revalued basis and Tower House, Pitlochry which will be revalued every five years.

The financial statements, which incorporate a Statement of Financial Activities, have been prepared in accordance with the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" (Revised 2005) and the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006.

The financial statements are prepared on a consolidated basis, to include the Company's wholly owned subsidiary JMT Trading Company Limited (Company Number SC153018) and The John Muir Trust Anniversary Foundation (Charity Number SC035242) which together with the Company comprise the Group.

- b) Subscriptions

Annual and Life subscriptions from members are credited in full as income in the period in which they are received.

- c) Gift-Aid and other tax repayments

Gift Aid receipts (or other tax repayments) are the amounts receivable in respect of donations received in the period, and are generally allocated to the income category to which the corresponding underlying payments relate. Gift-Aid (including transitional relief) accrued in 2010 totalled £97,058 (2009: £80,092).

- d) Funds

Restricted funds are those which have been given to the Company for use in accordance with the wishes of the donors, commonly for use in relation to a particular Heritage property, a group of such properties or for other specific projects.

Unrestricted funds are available for use at the discretion of the Trustees. In order to ensure that funds are available for specific projects, certain funds are set aside and designated by the Trustees into separate funds.

- e) Fixed Assets

Fixed assets are stated at cost, other than Tower House, Pitlochry which is revalued by an external valuer every five years. The property was revalued in November 2009 and the Trustees can confirm that its current market value is not materially different from the carrying value.

No depreciation is charged on the Heritage Properties which comprise freehold land considered by the Trustees to have an indefinitely long useful life. These are regarded as heritage assets for the purpose of SORP.

Depreciation is provided on all tangible fixed assets (other than Tower House, Pitlochry) at a rate calculated to write off the cost or valuation on a straight line basis, less estimated residual value of each asset over its expected useful life as follows:

Office and field equipment	4 years
Motor vehicles	4 years
Plant & machinery	4 years
Deer larder (buildings)	10 years

No depreciation is charged on Tower House as it is freehold property and the Trustees consider it to have an indefinitely long useful life.

- f) Pensions

Contributions are charged to the Statement of Financial Activities (incorporating the Income & Expenditure Account) as they become payable and are all on a defined contribution basis and paid to a pension fund of each employee's choice.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

1 ACCOUNTING POLICIES (continued)

g) Recognition and allocation of incoming resources

Incoming resources are recognised when the Company has legal entitlement, there is reasonable certainty of receipt and the income is measurable. Where practicable, income is related to the operating activities of the Company (e.g. Land, Awareness, Policy & Advisory, Fundraising).

h) Recognition and allocation of resources expended

Resources expended are recognised on an accruals basis and related where practicable to the operating activities of the Company (e.g. Land, Awareness, Policy & Advisory, Fundraising). The treatment of support costs is dealt with in Note 17.

- Costs of generating funds comprises those costs which are associated with the generation of income from sources other than from undertaking charitable activities, and includes membership, fundraising, trading and investment management costs.
- Charitable expenditure comprises those costs incurred by the Company in the delivery of its charitable activities and services.
- Governance costs include those costs associated with meeting the constitutional and statutory requirements of the Company and include costs linked to the strategic management of the Company.

i) Taxation

No taxation is provided for given the Parent Company's charitable status. Any Gift-Aid payments which the Company is entitled to claim in respect of donations received in the year are accrued into the year's income.

j) Investments

Quoted investments are included in the financial statements at market value – see Note 10. The wholly owned trading subsidiary of the Company is included in the financial statements at net asset value - see Note 11.

k) Stock

Stock is stated at the lower of cost and net realisable value.

2 VOLUNTARY INCOME FROM SUPPORTERS

	Notes	GROUP				
		Unrestricted Funds		Restricted	TOTAL	TOTAL
		General	Designated	Funds	2010	2009
		£	£	£	£	
Subscriptions		289,362	-	-	289,362	295,250
Donations from individuals		173,027	5,610	92,292	270,929	658,570
Legacies	i)	245,780	-	-	245,780	247,489
Corporate donations		19,617	-	-	19,617	14,773
Charitable trusts	ii)	55,558	-	47,213	102,771	64,689
		<u>783,344</u>	<u>5,610</u>	<u>139,505</u>	<u>928,459</u>	<u>1,280,771</u>

- i) In addition to the legacy income recorded above, the Company had been advised of a number of legacies bequeathed to it where the conditions regarding income recognition were not fulfilled by the year end. The estimated value of these legacies where it is possible to estimate their value was at least £250,000 (2009: £250,000).
- ii) Charitable trust income excludes grants received from charitable trusts which have conditions upon them and have been specifically provided for the delivery of services in pursuit of the Company's charitable activities. Such grants are included under "Incoming Resources from Charitable Activities" (see note 4).

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

2 VOLUNTARY INCOME FROM SUPPORTERS (continued)

	Notes	COMPANY				
		Unrestricted Funds		Restricted	TOTAL	TOTAL
		General	Designated	Funds	2010	2009
	£	£	£	£	£	
Subscriptions		289,362	-	-	289,362	295,250
Donations from individuals		173,027	5,610	92,292	270,929	658,530
Legacies		245,780	-	-	245,780	247,489
Corporate donations		19,617	-	-	19,617	14,773
Charitable trusts	iii)	57,421	424,885	47,213	529,519	69,689
		<u>785,207</u>	<u>430,495</u>	<u>139,505</u>	<u>1,355,207</u>	<u>1,285,731</u>

- iii) Charitable trust income includes donations of £426,749 from the John Muir Trust Anniversary Foundation on its dissolution (see note 12).

3 FUNDRAISING ACTIVITIES

These activities are mostly initiated by members with the support of the Company, such as sponsorship monies received. This income does not include donations received relating to an Appeal (donations) or other income generated by the fundraising staff, such as donations and grants from Charitable Trusts and Corporate sponsorship.

4 CHARITABLE ACTIVITIES

The key charitable activities undertaken by the Company are as follows:

- **Land** includes land management activities including financial support provided to Partnership organisations.
- **Awareness** is in main the John Muir Award.
- **Policy & Advisory** includes our policy and campaigning activities, communications and media work, and work undertaken by the Company's Chief Scientific Officer.

GROUP AND COMPANY

	Unrestricted Funds		Restricted	TOTAL	TOTAL
	General	Designated	Funds	2010	2009
	£	£	£	£	£
INCOMING RESOURCES FROM CHARITABLE ACTIVITIES					
Land	24,661	9,565	138,193	172,419	297,069
Awareness	16,007	-	91,256	107,263	69,767
Policy & Advisory	-	-	102,000	102,000	197,123
GROUP AND COMPANY	<u>40,668</u>	<u>9,565</u>	<u>331,449</u>	<u>381,682</u>	<u>563,959</u>
RESOURCES EXPENDED ON CHARITABLE ACTIVITIES					
Land	296,828	26,118	282,757	605,703	591,517
Awareness	132,892	12,431	97,093	242,416	216,009
Policy & Advisory	95,970	5,969	183,121	285,060	249,885
COMPANY	<u>525,690</u>	<u>44,518</u>	<u>562,971</u>	<u>1,133,179</u>	<u>1,057,411</u>
John Muir Trust Anniversary Foundation – Admin expenses	-	25	-	25	15
GROUP	<u>525,690</u>	<u>44,543</u>	<u>562,971</u>	<u>1,133,204</u>	<u>1,057,426</u>

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

5	STAFF COSTS	GROUP AND COMPANY	
		2010	2009
		£	£
	Salaries	756,258	763,561
	National Insurance contributions	74,260	73,157
	Pension contributions	39,405	39,898
		<u>869,923</u>	<u>876,616</u>

During the year:

The average number of employees during the year was 32 (2009: 32).

One employee received emoluments above £60,000 (2009: nil) and the Company made pensions contributions totalling £3,075 on behalf of this employee (2009: no higher paid staff).

No remuneration was paid to the Trustees by the Company (2009: £nil).

Eleven Trustees received reimbursement of expenses totalling £7,658 (2009: ten Trustees and £5,444).

6 TAXATION

The John Muir Trust has been afforded charitable status under the Taxes Act and as such is exempt from corporation tax.

7 FIXED ASSETS – Heritage properties

In accordance with the furtherance of its objectives the Company has acquired land as detailed below which it regards as heritage assets, and is the owner of the land without encumbrance.

	Year of acquisition	GROUP AND COMPANY	
		2010	2009
		£	£
Li and Coire Dhorrcail, Knoydart	1988	101,737	101,737
Torrin, Isle of Skye	1991	179,131	179,131
Sandwood, Sutherland	1993	104,646	104,646
Strathaird, Isle of Skye	1994/95	661,471	661,471
Sconser, Isle of Skye	1997	108,902	108,902
Strathaird Woodlands	1997	111,353	111,353
Schiehallion	1999	153,179	153,179
Ben Nevis	2000	460,264	460,264
Glen Lude	2004	80,000	80,000
Quinag	2005	612,759	612,759
		<u>2,573,442</u>	<u>2,573,442</u>

The heritage properties are shown in the financial statements as Fixed Assets in accordance with the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" (Revised 2005). As the heritage properties were acquired by the Company for **long term retention** in furtherance of its objectives, and they qualify as heritage assets, the Trustees do not consider it either appropriate or cost effective to have the properties re-valued and therefore they are shown in these financial statements at cost. They also consider that conventional valuation approaches lack sufficient reliability in relation to the nature of the properties.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

7 FIXED ASSETS – Heritage properties (continued)

The Company's role in the conservation of wild land is to safeguard whole landscapes within it, areas sufficiently large – whole hill ranges or watersheds – that they retain or can be restored to their natural processes and biodiversity, and can provide the spiritual qualities for which humans value wild land: freedom, tranquillity and solitude. The Company's principles for acquiring property place particular emphasis on:

- the acquisition of key holdings within a landscape that will safeguard its finest features and that offers opportunities to influence its overall management; and
- the acquisition, or opportunities for co-operative management, that bring nearer the goal of unified management of a landscape.

Each property acquisition decision will involve assessment and consideration of a number of criteria, including but not limited to the property's condition, location, size, costs (acquisition and ongoing management) and threats.

As the principal aim of the Trust is to safeguard wild land for its long-term conservation, land will usually only be disposed of when there is a legal requirement to do so, if the land is not or no longer of conservation interest or when a more appropriate management structure presents itself. For all land disposals the Trust will endeavour to impose relevant conservation burdens.

The Company manages each property in line with its Property Management Plan and the Company's internal "Wild Land Management Standards". The extent and type of work undertaken on each property will vary from year to year according to availability of resources and priorities as set out in the Company's Strategic Plan.

Company properties have always been and will continue to be open to all. Visitors are welcome and they are trusted to respect the wishes of the people who live and work on the properties. The Land Reform (Scotland) Act 2003 sets down in statute a presumption in favour of non-motorised responsible access over most areas of land and inland water for passage, recreation, education and commercial activities. Guidance on responsible access is given in the Scottish Outdoor Access Code which was published in February 2005 when Part 1 of the Act came into effect.

8 FIXED ASSETS – Tangible assets

GROUP	Property £	Plant & machinery £	Motor vehicles £	Office & field equipment £	Total £
Cost: At 1 January 2010	210,752	14,157	71,350	99,264	395,523
Additions	19,175	-	29,013	50,757	98,945
Disposals	-	(14,157)	(13,988)	(10,497)	(38,642)
At 31 December 2010	229,927	-	86,375	139,524	455,826
Aggregate depreciation:					
At 1 January 2010	3,003	12,639	41,120	71,921	128,683
Charge for year	4,320	778	19,993	25,454	50,545
On disposals	-	(13,417)	(12,276)	(9,224)	(34,917)
At 31 December 2010	7,323	-	48,837	88,151	144,311
Net book value:					
At 31 December 2010	222,604	-	37,538	51,373	311,515
At 31 December 2009	207,749	1,518	30,230	27,343	266,840

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

8 FIXED ASSETS – Tangible assets (continued)

COMPANY	Property £	Motor vehicles £	Office & field equipment £	Total £
Cost: At 1 January 2010	210,752	58,126	99,264	368,142
Additions	19,175	29,013	50,757	98,945
Disposals	-	(764)	(10,497)	(11,261)
At 31 December 2010	229,927	86,375	139,524	455,826
Aggregate depreciation:				
At 1 January 2010	3,003	29,258	71,921	104,182
Charge for year	4,320	19,993	25,454	49,767
On disposals	-	(414)	(9,224)	(9,638)
At 31 December 2010	7,323	48,837	88,151	144,311
Net book value:				
At 31 December 2010	222,604	37,538	51,373	311,515
At 31 December 2009	207,749	28,868	27,343	263,960

9 FIXED ASSETS – Partnership investment

	GROUP		COMPANY	
	2010 £	2009 £	2010 £	2009 £
Partnership investment	-	260	-	-

This investment represented the cost of the capital contribution of the JMT Trading Company Limited to the Strathaird Farming Partnership, a limited partnership. The directors of the Trading Company consider that that they are not likely to realise value from this investment and accordingly have written it off in 2010.

10 INVESTMENTS – Quoted investments

	GROUP AND COMPANY	
	2010 £	2009 £
Market value at 1 January	546,426	431,480
Additions at cost	75,330	55,820
Disposals at carrying value	(29,419)	(19,556)
Unrealised gains on investments - Group	76,419	78,682
Market value at 31 December	668,756	546,426
Historical cost at 31 December	493,546	431,822
Unrealised gains on investments - Company		
Quoted investments (as above)	76,419	78,682
Trading subsidiary (note 11)	5,426	(6,073)
	81,845	72,609

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

10 INVESTMENTS – Quoted investments (continued)

The following investments represent over 5% of the portfolio value:

	Holding	Value as at	
		31 December 2010	%
		£	
CG Portfolio Fixed Int Overseas	400	67,536	10.10%
RIT Capital Partners Ord	5,000	59,950	8.96%
Schroder Asia Pacific Fund Ord 10p	26,400	59,268	8.86%
Law Debenture Corp Ord 5p	15,000	53,490	8.00%
Monks Inv Trust Ord 5p	14,000	49,924	7.47%
Veritas Global Equity Income A (USD shares)	600	44,885	6.71%
Trojan Fund S Income shares	22,000	41,274	6.17%
Utilico Fin Red ZDP 31/10/2016	£30,000	39,975	5.98%
Perpetual Income & Growth Inv Trust Ord 10p	15,000	37,875	5.66%
M&G Charifund Inc Units	3,000	34,523	5.16%

11 INVESTMENTS – Trading subsidiary

	GROUP		COMPANY	
	2010	2009	2010	2009
	£	£	£	£
Trading subsidiary	-	-	35,081	29,655

The investment represents 100% of the issued share capital of JMT Trading Company Limited. This wholly owned trading subsidiary conducts the merchandising activities of the Company, manages woodlands and is the limited partner in Strathaird Farming Partnership. The subsidiary is revalued annually.

During the year, JMT Trading Company Limited made a Gift Aid payment of £29,563 to the Company (2009: £31,519). Its profit for the year after Gift Aid payment and taxation was £5,426 (2009: £6,073 loss). The retained losses carried forward as at 31 December were £149,919 (2009: £155,345).

12 JOHN MUIR TRUST ANNIVERSARY FOUNDATION

The results of the John Muir Trust Anniversary Foundation (The Foundation) have been consolidated with the Group results in line with the Companies Act 2006 and the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" (Revised 2005). The Company (The John Muir Trust) is the sole beneficiary of its funds and its Trustees are appointed and removed by the Company Board of Trustees.

The Foundation was wound up on 14 December 2010. A transfer of £426,749, representing the net assets of the Foundation, was paid to the Company during the year.

Interest income of £1,515 (2009: £5,164) was received during the year with no donations received (2009: £40). The Foundation paid no grants during the year to the Company (2009: £5,000).

The Company had seconded a member of staff from March 2009 until June 2011 to help raise funds for the Foundation. This secondment ceased when the Foundation was wound up. All associated costs were incurred by the Company and were not recharged to the Foundation.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

13 DEBTORS AND PREPAYMENTS

	GROUP		COMPANY	
	2010 £	2009 £	2010 £	2009 £
Trade debtors	34,977	42,971	-	-
Amounts receivable relating to grants claimed	164,973	183,233	164,973	183,233
Other debtors and prepayments	219,596	248,283	219,596	248,014
Amounts receivable from subsidiary	-	-	82,298	9,902
	<u>419,546</u>	<u>474,487</u>	<u>466,867</u>	<u>441,149</u>

14 CREDITORS: Amounts falling due < one year

	GROUP		COMPANY	
	2010 £	2009 £	2010 £	2009 £
Trade creditors	60,112	39,166	60,112	39,166
Taxes and social security costs	9,149	26,725	-	18,746
Accruals	43,745	59,630	40,640	52,058
	<u>113,006</u>	<u>125,521</u>	<u>100,752</u>	<u>109,970</u>

15 COMPANY STATUS

The John Muir Trust is a company limited by guarantee and the contribution of members to the liability of the Company is restricted by the Memorandum and Articles of Association to a maximum of £1.

Net incoming resources for the year (excluding all subsidiary and related undertakings) was £358,250 (2009: £523,390).

16 CASH FLOW STATEMENT

The Company is entitled to the exemptions available in Sections 381 to 384 of the Companies Act 2006. Accordingly the Company is entitled to exemption from the preparation of a cash flow statement as required under FRS1 and a cash flow statement has not been prepared.

17 CONTINGENT LIABILITIES

There were no contingent liabilities at 31 December 2010 (2009: £nil).

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

18 SUPPORT COSTS

The Company incurred a total of £110,829 (2009: £86,783) in what the Trustees regard as support costs which have been included in the Statement of Financial Activities under other headings in accordance with SORP. These costs are as follows:

2010

GROUP AND COMPANY

	Fundraising	Membership	Land	Awareness	Policy & advisory	Governance	Total
	£	£	£	£	£	£	£
Senior management	2,481	1,838	8,912	4,318	3,767	919	22,234
IT & office costs	4,489	4,081	4,893	6,222	12,537	3,058	35,279
Depreciation	3,931	2,912	14,121	6,842	5,969	1,456	35,230
Insurance	1,582	1,172	5,683	2,753	2,402	586	14,177
Staff costs	399	140	2,742	626	-	-	3,907
TOTAL	12,881	10,142	36,351	20,762	24,675	6,018	110,829

As for 2009, costs are allocated on the basis of relative full time equivalent employees in each function, except in the case of certain funded projects, where a fixed basis has been agreed with the funders.

2009

GROUP AND COMPANY

	Fundraising	Membership	Land	Awareness	Policy & advisory	Governance	Total
	£	£	£	£	£	£	£
Senior management	2,251	1,608	8,199	3,215	2,894	804	18,971
IT & office costs	3,811	2,729	13,919	5,459	4,913	1,365	32,206
Depreciation	1,826	1,304	6,651	2,608	2,347	652	15,388
Insurance	1,623	1,159	5,913	2,319	2,087	580	13,681
Staff costs	776	554	2,825	1,108	997	277	6,537
TOTAL	10,297	7,354	37,507	14,709	13,238	3,678	86,783

19 GOVERNANCE COSTS

GROUP AND COMPANY

	2010	2009
	£	£
Audit fees	11,098	12,001
Other professional advice (tax advice, consultancy)	13,982	6,680
Legal fees	3,179	2,656
Staff and office costs attributed to governance (see note 5)	13,641	8,055
AGM and Annual Report	9,960	11,042
Trustee election	2,574	-
Trustee expenses	7,658	5,444
Trustee meetings	5,170	4,848
Trustee indemnity insurance	2,133	2,491
Trustee training	-	141
	69,396	53,358

20 TRANSACTIONS WITH RELATED PARTIES

Under FRS 8: Related Party Disclosures, the Company is exempt from disclosing transactions with other group companies.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

21 ANALYSIS OF NET ASSETS AMONG FUNDS

The fund balances at 31 December 2010 are represented by:

GROUP	Total	General funds	Designated funds	Restricted funds
	£	£	£	£
Fixed assets	2,884,957	-	2,884,957	-
Investments	668,756	668,756	-	-
Net current assets	1,829,149	267,170	607,889	954,090
As at 31 December 2010	<u>5,382,862</u>	<u>935,926</u>	<u>3,492,826</u>	<u>954,090</u>
COMPANY	Total	General Funds	Designated Funds	Restricted funds
	£	£	£	£
Fixed assets	2,884,957	-	2,884,957	-
Investments	703,837	703,837	-	-
Net current assets	1,794,068	232,089	607,889	954,090
As at 31 December 2010	<u>5,382,862</u>	<u>935,926</u>	<u>3,492,826</u>	<u>954,090</u>

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

22 DESIGNATED FUNDS

FUND	Opening balance at 01 Jan 2010 £	Incoming resources £	Outgoing resources £	Transfers £	Closing balance at 31 Dec 2010 £	Description of funds
- Sullivan Appeal	18,332	-	-	-	18,332	These funds arise from a public appeal made in 2005 and are used to fund grants made to community land bodies and to fund Company staff who work with such bodies and work in the area. It is envisaged that this fund will be exhausted during 2011/12.
- J B S Murray Fund	123,350	-	-	-	123,350	This fund represents a single donation made in late 2006. Given the wishes expressed by the donor, the Trustees have designated this fund to be used for land management, with a preference for the Ben Nevis property. It is envisaged that this fund will be exhausted by 2015.
- Knoydart Estate	469	-	-	-	469	This fund was created to enable donations to be made to the Knoydart Foundation if suitable projects were proposed.
- Education – general	-	5,610	(5,610)	-	-	This fund represents donations where the donor expressed a non-binding preference for the funds to be applied to the education work of the Company (the John Muir Award). It is envisaged that any receipts into this fund will normally be applied in the year of receipt.
- Biodiversity Incidental Income	18,363	9,565	(2,648)	-	25,280	This fund represents incidental income arising from deer management activities. This fund will be used for additional manpower and the purchase of tools and equipment required to carry out deer management on the Company's properties.
- Conservation Projects Fund	10,000	-	(4,453)	10,000	15,547	This fund represents general funding allocated by the Trustees on an annual basis towards conservation projects that meet the Company's objects, with a focus on our existing estates. The balance will be reviewed at least annually to enable support business planning and budgeting.
- Operational Assets Fund	41,331	-	(40,130)	310,314	311,515	This fund represents the capital cost of property and equipment held by the Company. It includes assets purchased as part of the Biodiversity Project (2007-10) that were held in the "capital items fund". Depreciation is charged to this fund over the anticipated life of the associated assets.

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

22 DESIGNATED FUNDS (continued)

FUND	Opening balance at 01 Jan 2010 £	Incoming resources £	Outgoing resources £	Transfers £	Closing balance at 31 Dec 2010 £	Description of funds
- The Copley Fund	423,401	1,510	-	-	424,911	This fund represents a single donation of £400,000 received in 2007 by the Foundation and its associated interest. The balance was transferred to the Company in 2010 on the closure of the Foundation. The funds will be used to fund land purchases or other major land projects. The interest earned and up to 5% of the fund's capital may be used for land management work.
GROUP TOTAL	<u><u>635,246</u></u>	<u><u>16,685</u></u>	<u><u>(52,841)</u></u>	<u><u>320,314</u></u>	<u><u>919,404</u></u>	

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

23 RESTRICTED FUNDS

FUND	Opening balance at 01 Jan 2010 £	Incoming resources £	Outgoing resources £	Transfers £	Closing balance at 31 Dec 2010 £	Description of funds
- Land (excluding project funds): - Joe Mackay	134,386	336	-	-	134,722	This fund was given for use in relation to the Company's work on Skye.
- Wild Land Biodiversity Appeal	66,358	10,619	-	-	76,977	This fund represents donations received in response to the Biodiversity Appeal in 2008 and associated Gift Aid; it will enable the Company to support the continuation of its biodiversity-related work.
- Property specific funds (total):	75,109	20,564	(23,459)	-	72,214	These funds arise from donations, legacies or grants given in respect of properties owned by the Trust. They are applied to property-specific expenditure on a needs basis.
- Sandwood Bay Path Appeal	-	70,023	(32,450)	-	37,573	This fund represents donations received in response to the Sandwood Bay Path appeal in 2010 and associated Gift Aid; the first £20,000 has been applied towards pathworks on Sandwood. The remainder will be used for repairing and maintaining paths on Company owned properties.
- Bill & Margaret Nicol Charitable Trust	29,349	73	-	-	29,422	This fund represents a single donation received to fund a range of activities on Skye and Knoydart and will be applied for that purpose.
- Not owned – LAND FUND	19,261	6,559	-	-	25,820	These funds were given to the Company to allow investigation of possible property purchases, or other expenditure on properties not already owned by the Company.
- Skye Woods	17,495	2,610	(13,040)	-	7,065	This fund represents grants and a legacy received in relation to the woodland properties on Skye and is used for related expenditure.
- Community Land purchase	5,121	13	-	-	5,134	This fund arises from a single donation received to allow the Company to provide support to Community-led land purchases, and will be applied for that purpose.
- Land General and core SNH funding	-	117,774	(117,774)	-	-	This fund arises from donations received for the Company's land management work (without specifying any particular property), and has been applied for that purpose.
Land funds (total)	347,079	228,571	(186,723)	-	388,927	

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

23 RESTRICTED FUNDS (continued))

FUND	Opening balance at 01 Jan 2010	Incoming resources	Outgoing resources	Transfers	Closing balance at 31 Dec 2010	Description of funds
Awareness:						
- John Muir Award area specific funds	-	38,653	(2,077)		36,576	These funds arise from grants and donations given to fund the costs of delivering the John Muir Award in different parts of the UK and have been applied for those purposes.
- "Go and Do It" (Bill Wallace Grant)	21,966	71	(1,500)	-	20,537	This fund relates to donations received to fund a grant scheme set up by the Company in memory of the late Bill Wallace. It is envisaged that grants will continue to be awarded on an annual basis.
- Wild Land Campaign Appeal	-	15,402	-	-	15,402	This fund represents donations received in response to the Wild Land Campaign appeal in 2010 and associated Gift Aid; the funds will support our continued campaign activities in 2011 for the protection of wild land in the UK.
- John Muir Award FEVA	2,700	5,566	(5,556)	-	2,710	This fund arises from funds for providing secretariat services to FEVA, and has been applied for that purpose.
- John Muir Award YHA hosted project	2,316	5,009	(5,166)	-	2,159	This fund arises from grants from the Youth Hostel Association to allow the delivery of the John Muir Award from their hostels, and has been applied for that purpose.
- John Muir Award general	6,014	66,208	(72,222)	-	-	This fund arises from donations and grants given to fund the John Muir Award generally, and has been applied for that purpose.
- John Muir Award Head Office	-	10,571	(10,571)	-	-	This fund arises from a grant from the Scottish Executive for John Muir Award head office staffing and administration costs in Scotland, and has been applied for that purpose.
Awareness funds (total)	32,996	141,480	(97,092)	-	77,384	

THE JOHN MUIR TRUST
Year ended 31 December 2010

Notes to the Financial Statements (continued)

23 RESTRICTED FUNDS (continued)

FUND	Opening balance at 01 Jan 2010 £	Incoming resources £	Outgoing resources £	Transfers £	Closing balance at 31 Dec 2010 £	Description of funds
Project-specific funds:						
- Reece Foundation	500,419	1,250	(13,890)	-	487,779	This fund represents a donation received from the Reece Foundation towards new premises for the Company and will be applied for that purpose once suitable premises have been located.
- Wild Land Biodiversity Project	95,792	239	(96,031)	-	-	This fund arises from grants by The Tubney Trust, Esmee Fairbairn Foundation, Peter de Haan Charitable Trust and Scottish Natural Heritage to fund the first three years of the Biodiversity Project which commenced in April 2007 and has been applied to that project
- Climate Change and Sustainable Communities Project	68,418	45,171	(113,589)	-	-	This fund arises from grants from the Peter de Haan Charitable Trust to fund the Climate Change and Sustainable Communities Project which commenced in 2008 and has been applied to that project.
- Systems Improvement Fund	9,079	23	(9,102)	-	-	This fund arises from a donation given to fund systems and process improvements within the Company, and has been applied for that purpose.
- Wild Land Accreditation Scheme	7,420	18	(7,438)	-	-	This fund represents a grant received from the Peter de Haan Charitable Trust relating to developing Wild Land Management Standards and has been applied for that purpose.
- Chief Scientific Officer	5,052	57,044	(62,096)	-	-	This fund represents a grant received from the Arcadia Fund relating to the employment of the Company's Chief Scientific Officer and has been applied for that purpose.
Project funds (total):	686,180	103,745	(302,146)	-	487,779	
SUMMARY:						
Property funds	347,079	228,571	(186,723)	-	388,927	
Awareness funds	32,996	141,480	(97,092)	-	77,384	
Project funds	686,180	103,745	(302,146)	-	487,779	
GROUP AND COMPANY TOTAL	1,066,255	473,796	(585,961)	-	954,090	