

The John Muir Trust
Scottish Charity Number: SC002061
Company Number: SC081620

Trustees' Report and Consolidated Financial Statements

Year ended 31 December 2015

THE JOHN MUIR TRUST
Year ended 31 December 2015

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THE JOHN MUIR TRUST

Trustees' Report

Year ended 31 December 2015

The trustees, who are also the Directors of the Company for the purposes of company law, present their report and the audited financial statements of the Company for the year ended 31 December 2015.

Objectives and activities

The objects of the Company are set out in the Memorandum of Association and are to conserve and protect wild places with their indigenous animals, plants and soils for the benefit of present and future generations, and in particular:

- to conserve wild places and their landscapes, both for their own sake and for the sustenance and the inspiration they give to humanity;
- to protect existing wild places so as to conserve their natural processes, and their indigenous animals, plants and soils;
- to renew wild places, where they have been damaged, by encouraging natural processes;
- to work with local communities and to encourage them to live in harmony with wild places;
- to promote an awareness and understanding of wild places for their own sake and for the value to the benefit of humanity;
- to stimulate public support to help wild places;
- to encourage voluntary participation in the conservation and renewal of wild places.

The Trust's vision document and corporate strategy for 2015-2019, both available on the website, set out the priorities, aims and ambitions towards conserving and protecting wild places with their indigenous animals, plants and soils for the benefit of present and future generations. The corporate strategy document also details the monitoring and reporting framework and lists the success measures which are reported against.

The Trust's main activities are:

- **Managing wild land:** The Trust owns and manages 24,438 hectares of some of the finest wild land in the UK. We own land to protect it, repair damage and to rewild it and then to keep it wild for future generations. Helping us do this are the passionate volunteers who contribute thousands of hours to our conservation parties each year. We work to restore native woodlands and other important habitats and encourage the return of native species and natural processes. We maintain over 120km of footpaths from woodland walks to coastal trails and world famous mountain routes. We regularly monitor the growth of tree seedlings, the condition of habitats such as dwarf shrub heath and blanket bog and track the state of wildlife across our properties.
- **Protecting wild land:** The Trust raises awareness of the unique and irreplaceable benefits of wild land - clean air, water, flood prevention, protection of rare peatlands, retention of carbon in the ground and health and well-being. We work hard to persuade governments and policy makers of the benefits of wild land, the value in protecting and restoring it, and that there is strong public support for better protection for wild land. Current policy work areas include work to ensure the principles of the Wild Land Areas map are upheld, energy, land reform in Scotland, campaigning for planning democracy and working to increase understanding of rewilding and the need for stronger deer control.
- **The John Muir Award:** An environmental award scheme (non-competitive, inclusive and accessible) for people of all backgrounds – groups, families and individuals. It supports people to connect with, enjoy and care for nature, landscape and the natural environment. The John Muir Award promotes educational, social and personal development through engagement with wild places and involvement in conservation; encourages an active environmental approach within organisations and ensures that social circumstances do not exclude people from opportunities to experience wild places.

The Company occasionally makes grants to other bodies or individuals for purposes in support of the Company's objectives.

Further details of the Company's activities during 2015, together with details of the Company's achievements and performance during 2015 and its future plans, are detailed in the Trustees' Annual Report which accompanies these financial statements.

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Trustees' Report

Year ended 31 December 2015

Achievements and performance

Key achievements of the Trust in the past twelve months include:

Land management: In 2015 we continued our focus on repairing and maintaining the 120 km of paths we look after, from the coastal trails of Skye and Sandwood, to the mountain routes on Quinag and Ben Nevis. Thanks to funds from our ongoing Wild Ways path appeal and other sources, local-based contractors helped tackle some larger projects. Repairs were made to the lower sections of the path on Quinag and the short, steep gullied sections higher up that lead from the main saddle to the highest summit. On Skye, the Elgol to Camasunary path was repaired earlier in the year and in October work began on a major path restoration project in the heart of Glen Sligachan. On Nevis deteriorating sections of the Steall and Ben Nevis paths were fixed so that major work will not be needed. The Ben Nevis summit project to fix the trig point and repair the shelter and cairns on the summit was completed in September. The Trust also worked on the whole length of the Li and Coire Dhorrcail footpath, clearing several hundred metres of ditch and building an Irish ford. Li & Coire Dhorrcail won first prize in the New Native Woodlands category of Scotland's Finest Woods Award and a major new native woodland project began, supported by a successful fundraising appeal. At Glenlude a completed tree nursery means that trees can be raised on site to restructure the woodland on the property.

Policy: Our work to protect wild places has been very effective this year. Over a five-month period in 2015 (July-November), the Scottish Government rejected six wind farm applications that would have been located within Wild Land Areas, totalling over 134 turbines. The Trust was a leading objector to these schemes, working in partnership with other landowners and local communities. These included Allt Duine wind farm on the western edge of the Cairngorms National Park; Talladh-a Bheithe on the edge of the Rannoch Moor; Glencassley and Sallachy near Ben More Assynt; and Carn Gorm near Ben Wyvis. We won a significant legal challenge against the Scottish Government's decision to grant permission to build Stronelairg wind farm, although this latest decision has been appealed, so the final outcome remains unknown.

John Muir Award: A record number of 33,488 people achieved John Muir Awards in 2015 delivered by 1,214 provider organisations across the UK. Activity in Scotland rose by 17% and in England by 20%, while dropping by 16% in Wales. All 15 National Parks use the Award to varying degrees, with Cairngorms, Lake District and Loch Lomond and The Trossachs all hosting dedicated staff resource. South Downs and the Peak District incorporate it into education roles. Significant John Muir Award milestones during 2015 include the 250,000th John Muir Award to be achieved was presented to London Wildlife Trust volunteer Zak Lakota-Baldwin by naturalist and broadcaster Chris Packham; a Civic Reception by Perth and Kinross Council marked 100,000 John Muir Awards in Scotland as well as our TGO Campaigner of the Year Award; special presentations marked 25,000 Awards achieved through our Cairngorms National Park partnership and 10,000 Awards through the Lake District National Park; and in North Wales, the Arthog Outdoor Centre celebrated 10,000 John Muir Awards achieved through its programmes.

Wild Space & the Alan Reece Gallery: Now in its third full year of operation, the Trust's visitor centre saw 27,000 visitors in 2015 and almost 50 new members signed up at reception. The Alan Reece Gallery held six exhibitions, all of which generated an excellent response from visitors and income for the Trust. We continue to link activity in the centre to local initiatives and businesses, notably the Pitlochry Festival Theatre Winter Words Festival which boosts visitor numbers in the quieter winter months.

Suilven: more than 6,000 public votes, driven by our social media, helped us win a European wide EOCA poll worth £18k to support path work on Suilven. Over £50k of match funding has been brought in to fund the project supporting a wider community partnership in Assynt.

Volunteering: 122 volunteers took part in 25 organised work parties on the land we manage as well as with our partners; they helped maintain over 17,500 metres of path; removed 40 tons of rubbish from beaches and 12 bags of rubbish from Ben Nevis; and planted 2,500 trees and weeded 6,500 trees at Li and Coire Dhorrcail and Glenlude.

Financial review

The Trust, in common with many charities, is under financial pressure and this is reflected in our 2015 accounts. We began the year budgeting a deficit for 2015 of £733,000. This planned deficit was based on a combination of assumed 2015 income and expenditure levels and the utilisation of existing reserves. Through a combination of cost cutting, initial returns on our investment in fundraising and some unexpected legacy income we reduced that planned deficit to an actual figure of £471,000.

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Trustees' Report

Year ended 31 December 2015

Total income in 2015 was £1.9 million compared to £2.1 million in 2014. The reduction is partly explained by ongoing reductions in legacy income (£462,000 in 2015; £693,000 in 2014) and lower appeal income (£125,000 in 2015; £218,000 in 2014). 2014 included appeal donations with respect to paths work and the Stronelaig legal case which were both popular causes.

Significant constituents of 2015 income were

- A grant of £200,000 from the Reece Foundation to support our core costs. The support from the Reece Foundation at this time is hugely valued and is making a real difference to our business and ability to protect and enhance wild places;
- A grant of £106,000 from SNH to support our work with the John Muir Award
- Legacy income of £462,000 from 21 individuals;
- Membership subscriptions of £310,000;
- Appeal income of £125,000 towards the Award, Knoydart and ongoing Wild Ways appeals

Total expenditure in 2015 was £2.4 million which was similar to £2.3 million in 2014. £1.9 million of that (including allocated overheads) is spent directly on our charitable activities, with £454,000 (including allocated overheads) spent on our membership and fundraising teams. Towards the end of 2015 the trustees made the difficult decision to undertake a cost cutting and restructuring exercise to reduce our cost base. Cuts were made across the organisation to maintain the breadth across the Trust's work: progressive land management, protection of wild land, and engagement of people, albeit with a slightly reduced core activity. No compulsory redundancies were necessary.

The JMT Trading Company made a small loss (£44) in 2015 compared to a profit of £7,500 in 2014 mainly explained by the cessation of the historic single farm payment subsidy. Trading activities continued to go well with a retail turnover of £98,000 in 2015 (2014: £85,000). The on-line sale of diaries, calendars and Christmas cards was brought in-house in 2015 leading to a reduction in costs.

At 31 December 2015 the Trust had reserves of £6.2 million (2014: £6.8 million), of which £833,000 (2014: £1.2 million) was 'free reserves' (defined as funds where their use has not been restricted by donors or designated for specific purposes by the trustees).

Reserves

The Company is working to a five year business plan, with budgets prepared on a three-year rolling basis.

A charity's reserves are made up of unrestricted and restricted funds. Restricted funds are those received with conditions imposed by the donor as to their use (for example a donation to a specific appeal or place). Unrestricted funds are those received with no conditions attached. Trustees may earmark part of the Trust's unrestricted funds to be used for particular purposes in the future. These are called designated funds and are accounted for separately within unrestricted funds. The trustees have the power to re-designate such funds within unrestricted funds. Free reserves are those funds within unrestricted funds which have not been designated.

The purpose of free reserves is to absorb peaks and troughs in income and expenditure over the course of a year. The Trust's policy is that free reserves should be held at a level equivalent of 4-6 months' total budgeted expenditure for the coming year.

Heritage Properties (land holdings) and fixed assets (including buildings, motor vehicles and equipment) are designated and are therefore not taken into account into the calculation of free reserves.

Free reserves	2015	2014
Total budgeted expenditure for the coming year	£2,069,000	£2,358,000
FREE RESERVES POLICY		
Lower limit (4 months)	£690,000	£786,000
Upper limit (6 months)	£1,034,000	£1,179,000
ACTUAL FREE RESERVES HELD at 31 December	£833,000	£1,184,000
Number of months' budgeted expenditure for the coming year:	4.8 months	6.0 months

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Trustees' Report

Year ended 31 December 2015

The trustees consider that the present reserves policy is prudent taking account of the Company's objects and 2016 budget. They are satisfied that the free reserves held as at the year-end are sufficient to meet the on-going requirements of the Company.

The reserves policy enables the Company to apply excess free reserves to our charitable objectives on a timely basis. Where possible we use our reserves to match fund areas of work.

Further details of the Company's funds are given in notes 24 and 25 to the accounts.

Investment policy and performance

The overall objective is to hold investments to generate income and provide long-term capital growth. During the year income generated has been reinvested. The Investment Managers are instructed to maximise the return on the Company's investments, consistent with an acceptable level of risk whilst maintaining the real value of the portfolio over time. The investment powers of the Company are general ones conferred by the Company's Memorandum of Association, having regard to such social and ethical issues as the trustees consider may be appropriate.

During 2015 the Trust moved investment managers from Rossie House to Brown Shipley and invested a further £720,000 in good quality equities and fixed interest stock. The portfolio was balanced between asset classes over the year and ended the year with a market value of £1.5 million which includes a net loss on investments over the year of £15,000 reflecting general market performance. During the year investment income of £26,000 was reinvested. The portfolio, now that it is fully invested, is producing a yield of 3.6% per annum.

Risk

An assessment of all risks is undertaken on an annual basis. Risks are analysed, quantified and prioritised and actions and responsibilities identified to minimise or mitigate these risks. This results in the production of the annual risk register. Trustees and staff are informed of these risks and the actions identified to minimise or mitigate them.

Routine monitoring and evaluation of all risks is undertaken on a quarterly basis by the Management Team, and annually by trustees. Any risks that are deemed to be outside a pre-defined level of acceptable risk are subject to a quarterly review by trustees. If, at any time through continuous financial monitoring and forecasting, staff become aware that the risks are likely to exceed the parameters set out in the Company's free reserves policy, trustees are alerted immediately.

Trustees approve the revised risk management policy, process and register at each March trustees' meeting.

The principal risks and uncertainties facing the charity (those where the impact would be considerable and the probability is modest, medium or high), and the plans and strategies to manage them are as follows:

- Over reliance on key or restricted funding sources to deliver core objectives. The revised corporate strategy and the Trust's investment in its fundraising capabilities aim to reduce the risk profile over the short to medium term.
- Poor financial performance leading to considerable operational restrictions. The Trust has good financial controls and robust budgeting and reforecasting procedures in place. The Trust took action in 2015 to reduce costs and this, together with the investment in fundraising capabilities, should lead to more sustainable income streams.
- Shortfall in unrestricted funding from legacies and other sources of income. The Trust holds 4-6 months of budgeted expenditure in free reserves. The level of reserves plus fundraising investment in other income streams, increased profile and membership reviews together with a legacy marketing campaign aims to reduce the risk profile.
- Vacant posts / high staff turnover due to uncertainty and increased workload following the 2015 restructure. The CEO and Management Team are actively monitoring morale and will ensure there is discipline over knowing that outputs are expected to be reduced. Open dialogue will be maintained.
- Failure to support / maintain key partnerships due to reduced staff capacity. The CEO and Chair have taken on additional responsibilities with partnerships and the situation will be monitored closely.

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Trustees' Report

Year ended 31 December 2015

Future plans

The Trust is working to a five year strategic plan covering 2015 – 2019. This involves continuing to urge better protection of wild land, responding to specific development threats, campaigning for appropriate legislative change, continuing to work to restore ecosystems and natural systems to degraded wild land, bringing increasing numbers of people together with wild places through the John Muir Award and highlighting the value of wild places and key environmental issues through our visitor centre, online engagement and our work with volunteers, partners and communities.

Our strategic objectives are:

- to protect the wildest places across the United Kingdom
- to enhance wild places for people and nature
- to encourage people to value and care for wild places
- to be an efficient, effective, creative and sustainable organisation

Cost cutting during 2015 has been across all elements of the Trust and will result in us doing a little less of everything. A major focus in 2016 will be fundraising and moving away from over-reliance on uncertain legacy income.

Organisational structure, governance and management

The John Muir Trust is a private charitable company registered in Scotland. It is limited by guarantee and incorporated under the Companies Act. Its governing document is the Memorandum and Articles of Association, the current version of which was adopted at the Annual General Meeting in 1997. The Articles were modified following resolutions in August 2002, May 2012 and May 2013. The Company's main activity is the conservation of wild areas of the United Kingdom for nature and people.

The Company is governed by trustees who delegate day to day operational business to the CEO and his senior management team.

The trustees are elected by the Company members by ballot. The Chair is appointed by the trustees out of the trustee body. Trustees are offered induction and training which is appropriate to them given their personal qualifications and experience and the particular role they are to play within the Company. The trustees are responsible for policy setting and strategic decisions, and the duties imposed by statute.

The remuneration of the CEO and key management is set by reference to external equivalent roles. Periodic benchmarking is carried out. Any annual salary increases are recommended by the finance committee to the HR committee and are then incorporated into the annual budget which is approved by the whole board.

The Group consists of the following entities:

- The John Muir Trust (the Parent Company) and
- JMT Trading Company Limited – its wholly owned trading subsidiary. To protect the charitable status of the Parent Company, this trading subsidiary was established on 1 February 1995 to carry on the agriculture and forestry activities on the Strathaird Estate and also the merchandising activities of the Company. The farming operations were transferred into the Strathaird Farming Partnership during 2001 and the woodland activities were transferred to the Trust in July 2010. The trading subsidiary now includes only the merchandise (online and Wild Space) activities of the Trust.

The results of the trading subsidiary have been consolidated with the Company results in line with the Companies Act 2006 and the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" (effective 1 January 2015).

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Trustees' Report

Year ended 31 December 2015

Reference and administrative details

The John Muir Trust

Charitable Company registered in Scotland.

Company Number SC081620

Scottish Charity Number SC002061

REGISTERED OFFICE

Tower House
Station Road
Pitlochry
PH16 5AN

AUDITOR:

Scott-Moncrieff
Chartered Accountants
Exchange Place 3
Semple Street
Edinburgh
EH3 8BL

SOLICITORS:

Turcan Connell W.S.
Princes Exchange
1 Earl Grey Street
Edinburgh
EH3 9EE

BANKERS:

CAF Bank Limited
25 Kings Hill Avenue
Kings Hill
West Malling
Kent
ME19 4JQ

The Royal Bank of Scotland plc
Edinburgh St Andrew Square
36 St Andrew Square
Edinburgh
EH2 2YB

INVESTMENT MANAGERS:

Brown Shipley & Co Limited
2 Multrees Walk
Edinburgh
EH1 3DQ

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Trustees' Report

Year ended 31 December 2015

The trustees who held office during the year and up to the date of signing of the financial statements are as follows:

Peter Pearson (Chair) – re-elected 16 May 2015
Heather Alexander – retired 16 May 2015
John Finney
Richard Fraser-Darling – retired 16 May 2015
David MacLehose
John Thomas – retired 16 May 2015
Will Williams
Bill Wright
Gill Bond
Jim Gibson
Rob McMorran
Jo Moulin
John Fox-Davies
Deirdre Wilson – appointed 16 May 2015
Duncan Macniven – appointed 16 May 2015
Chris Townsend – appointed 16 May 2015
Patricia Jordan – appointed 16 May 2015
Steve Green – appointed 16 May 2015

Day to day management is delegated to the Chief Executive, in which he is assisted by members of the Management Team (listed below) and other employees:

Stuart Brooks	Chief Executive
Fiona Kindness	Director of Resources
Kate Barclay	Head of Fundraising
Rob Bushby	John Muir Award Manager
Mike Daniels	Head of Land and Science
Kevin Lelland	Head of Communications
Helen McDade	Head of Policy
Iona Sutherland	Head of Membership (until 29 February 2016)

The Company Secretary is Fiona Kindness.

Statement of trustees' responsibilities

The trustees (who are also directors of The John Muir Trust for the purposes of company law) are responsible for preparing the Trustees' annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period.

In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial

THE JOHN MUIR TRUST

Trustees' Report

Year ended 31 December 2015

statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure of information to the auditor

In so far as the trustees are aware:

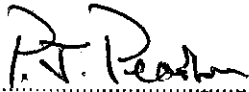
- there is no relevant information of which the Company's auditor is unaware, and
- the trustees have taken all the steps they ought to have taken to make themselves aware of any relevant audit information, and to establish that the auditor is aware of the information.

Auditors

Messrs Scott-Moncrieff, Chartered Accountants, is the auditor of the Company and is deemed to be reappointed under section 487(2) of the Companies Act 2006.

The above report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

BY ORDER OF THE BOARD



.....
P Pearson
Chair
Tower House
Station Road
Pitlochry
PH16 5AN

21 March 2016

THE JOHN MUIR TRUST

Independent Auditor's Report to the Members and Trustees for the year ended 31 December 2015

We have audited the group and parent company financial statements (the "financial statements") of The John Muir Trust for the year ended 31 December 2015 which comprise the Consolidated and Company Statement of Financial Activities (incorporating the Income and Expenditure Accounts), the Consolidated and Company Balance Sheets, the Consolidated Statement of Cash Flows and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the Company's trustees and members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and with Section 44 (1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulations made under section 44 of that Act. Our audit work has been undertaken so that we might state to the Charitable Company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Charitable Company and its members and trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditor

As explained more fully in the Statement of Trustees' Responsibilities (set out on pages 7 and 8), the trustees (who are also the directors of the Charitable Company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with regulations made under those Acts.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's web-site at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group and parent charity's affairs as at 31 December 2015 and of the group's and parent charity's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

THE JOHN MUIR TRUST

Independent Auditor's Report to the Members and Trustees for the year ended 31 December 2015

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- the parent Charitable Company has not kept proper and adequate accounting records or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit

Scott-Moncrieff

Gillian Donald
Senior Statutory Auditor
For and on behalf of Scott-Moncrieff, Statutory Auditor
Chartered Accountants
Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006
Exchange Place 3
Semple Street
Edinburgh
EH3 8BL

21 March 2016

THE JOHN MUIR TRUST
Year ended 31 December 2015

Consolidated Statement of Financial Activities
(incorporating Income & Expenditure Account)

	Notes	Unrestricted Funds		Restricted Funds	TOTAL 2015	TOTAL 2014
		General	Designated	Funds	£	£
		£	£	£	£	£
Income and endowments from:						
Donations and legacies	4	855,604	4,706	381,924	1,242,234	1,642,790
Charitable activities	5	262,244	28,632	213,560	504,436	246,270
Other trading activities	6	130,493	-	-	130,493	139,139
Investments		26,262	-	5,128	31,390	26,632
Other		10,344	-	-	10,344	11,699
Total income		1,284,947	33,338	600,612	1,918,897	2,066,530
Expenditure on:						
Raising funds	7	430,581	13,942	9,978	454,501	429,192
Charitable activities:	5					
Land		343,654	109,839	206,931	660,424	699,315
Awareness		578,877	90,516	250,204	919,597	858,618
Policy		265,217	6,794	68,867	340,878	301,840
Total expenditure		1,618,329	221,091	535,980	2,375,400	2,288,965
Net (losses)/gains on investments		(14,885)	-	-	(14,885)	34,452
Net income/(expenditure)		(348,267)	(187,753)	64,632	(471,388)	(187,983)
Transfers between funds	24 & 25	(2,390)	2,390	-	-	-
Other recognised gains/(losses)						
Gains/(losses) on disposal of fixed assets		-	-	-	-	(17,573)
Net movement in funds		(350,657)	(185,363)	64,632	(471,388)	(205,556)
Reconciliation of funds:						
Total funds brought forward 1 January 2015						
Heritage properties		-	2,573,442	-	2,573,442	2,573,442
Other funds		1,184,094	1,619,847	1,302,674	4,106,615	4,312,171
Total funds carried forward		833,437	4,007,926	1,367,306	6,208,669	6,680,057

There are no other gains and losses other than those included in the Consolidated Statement of Financial Activities. All activities of the Group relate to continuing operations.

The notes on pages 15 to 31 form part of these financial statements.

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Year ended 31 December 2015

Parent Company Statement of Financial Activities
(incorporating Income & Expenditure Account)

	Notes	Unrestricted Funds		Restricted Funds	TOTAL 2015	TOTAL 2014
		General	Designated	Funds	2015	2014
		£	£	£	£	£
Income and endowments from:						
Donations and legacies	4	855,604	4,706	381,924	1,242,234	1,642,790
Charitable activities	5	262,244	28,632	213,560	504,436	246,270
Other trading activities	6	32,777	-	-	32,777	33,019
Investments		27,322	-	5,128	32,450	27,876
Other		10,344	-	-	10,344	11,699
Total income		1,188,291	33,338	600,612	1,822,241	1,961,654
Expenditure on:						
Raising funds	7	333,881	13,942	9,978	357,801	331,801
Charitable activities:	5					
Land		343,654	109,839	206,931	660,424	699,315
Awareness		578,877	90,516	250,204	919,597	858,618
Policy		265,217	6,794	68,867	340,878	301,840
Total expenditure		1,521,629	221,091	535,980	2,278,700	2,191,574
Net (losses)/gains on investments		(14,885)	-	-	(14,885)	34,452
Net income/(expenditure)		(348,223)	(187,753)	64,632	(471,344)	(195,468)
Transfers between funds	24 & 25	(2,390)	2,390	-	-	-
Other recognised gains/(losses)						
Gains/(losses) on disposal of fixed assets		-	-	-	-	(17,573)
Net movement in funds		(350,613)	(185,363)	64,632	(471,344)	(213,041)
Reconciliation of funds:						
Total funds brought forward 1 January 2015						
Heritage properties		-	2,573,442	-	2,573,442	2,573,442
Other funds		1,176,609	1,619,847	1,302,674	4,099,130	4,312,171
Total funds carried forward		825,996	4,007,926	1,367,306	6,201,228	6,672,572

There are no other gains and losses other than those included in the Company Statement of Financial Activities. All activities of the Company relate to continuing operations.

The notes on pages 15 to 31 form part of these financial statements.

THE JOHN MUIR TRUST
as at 31 December 2015

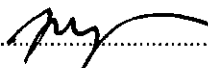
Consolidated and Parent Company
Balance Sheets

	Notes	GROUP		COMPANY	
		2015 £	2014 £	2015 £	2014 £
FIXED ASSETS					
Tangible assets	14	599,432	683,860	599,432	683,860
Heritage properties	15	2,573,442	2,573,442	2,573,442	2,573,442
Investments	16	1,545,405	822,766	1,568,834	846,195
		<u>4,718,279</u>	<u>4,080,068</u>	<u>4,741,708</u>	<u>4,103,497</u>
CURRENT ASSETS					
Stock		19,031	20,465	-	-
Debtors	17	346,994	1,003,790	380,103	1,035,183
Cash at bank and in hand		1,286,950	1,734,167	1,225,677	1,675,274
		<u>1,652,975</u>	<u>2,758,422</u>	<u>1,605,780</u>	<u>2,710,457</u>
LIABILITIES					
Creditors: Amounts falling due within one year	19	(162,585)	(158,433)	(146,260)	(141,382)
		<u>1,490,390</u>	<u>2,599,989</u>	<u>1,459,520</u>	<u>2,569,075</u>
NET CURRENT ASSETS		<u>1,490,390</u>	<u>2,599,989</u>	<u>1,459,520</u>	<u>2,569,075</u>
TOTAL NET ASSETS		<u>6,208,669</u>	<u>6,680,057</u>	<u>6,201,228</u>	<u>6,672,572</u>
The funds of the charity:					
Unrestricted Funds	24 & 25	4,841,363	5,377,383	4,833,922	5,369,898
Restricted Funds		1,367,306	1,302,674	1,367,306	1,302,674
		<u>6,208,669</u>	<u>6,680,057</u>	<u>6,201,228</u>	<u>6,672,572</u>

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies. The financial statements were authorised for issue by the Trustees on 21 March 2016 and signed on their behalf by:



..... P Pearson, Trustee



..... J N Gibson, Trustee

Registered company number SC081620

The notes on pages 15 to 31 form part of these financial statements.

THE JOHN MUIR TRUST
as at 31 December 2015

Consolidated and Parent Company
Statement of Cash Flows

	Note	GROUP		COMPANY	
		2015 £	2014 £	2015 £	2014 £
CASH FLOWS FROM OPERATING ACTIVITIES:					
NET CASH PROVIDED BY/(USED IN) OPERATING ACTIVITIES:	26	<u>270,119</u>	<u>(534,531)</u>	<u>266,679</u>	<u>(543,204)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:					
Investment income		31,390	26,632	32,450	27,876
Purchase of tangible fixed assets		(2,391)	(48,011)	(2,391)	(48,011)
Proceeds from sale of investments		884,699	-	884,699	-
Purchase of investments		(1,631,034)	(9,059)	(1,631,034)	(9,059)
NET CASH PROVIDED BY/(USED IN) INVESTING ACTIVITIES		<u>(717,336)</u>	<u>(30,438)</u>	<u>(716,276)</u>	<u>(29,194)</u>
CHANGE IN CASH AND CASH EQUIVALENTS IN THE REPORTING PERIOD		<u>(447,217)</u>	<u>(564,969)</u>	<u>(449,597)</u>	<u>(572,398)</u>
CASH AT THE BEGINNING OF THE REPORTING PERIOD		<u>1,734,167</u>	<u>2,299,136</u>	<u>1,675,274</u>	<u>2,247,672</u>
CASH AT THE END OF THE REPORTING PERIOD		<u><u>1,286,950</u></u>	<u><u>1,734,167</u></u>	<u><u>1,225,677</u></u>	<u><u>1,675,274</u></u>

The notes on pages 15 to 31 form part of these financial statements.

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements

1 ACCOUNTING POLICIES

a) Basis of preparation

The financial statements have been prepared in accordance with the Financial Reporting Standard 102, as issued by the Financial Reporting Council (effective 1 January 2015) the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" and the Companies Act 2006. They are prepared on the historical cost basis, except for investments which have been included at fair value and Tower House, Pitlochry which is included at cost but depreciated on the revalued amount following an impairment charge in 2012.

The John Muir Trust meets the definition of a public benefit entity under FRS102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

These financial statements are presented in pounds sterling (GBP) as that is the currency in which the charity's transactions are denominated.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires trustees to exercise their judgement in the process of applying the accounting policies. Use of available information and application of judgement are inherent in the formation of estimates. Actual outcomes in the future could differ from such estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 2.

Before 2014 the financial statements were prepared in accordance with UK GAAP applicable prior to the adoption of FRS 102, as issued by the Financial Reporting Council, the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" and the Companies Act 2006 and referred to below as "previous UK GAAP". The financial effects of the transition to FRS 102 are set out in note 27 below.

The financial statements consolidate the results of the Company and its wholly owned subsidiary JMT Trading Company Limited (Company Number SC153018) on a line by line basis. The Company together with JMT Trading Company Limited comprises the Group.

b) Going concern

The trustees are of the opinion that the Charitable Company and Group can continue to meet its obligations as they fall due for the foreseeable future due to the current level of financial reserves and expectations of future income. As a consequence the trustees have prepared the financial statements on the going concern basis.

c) Recognition and allocation of income

Income is recognised when the Company has legal entitlement to the funds, the receipt is probable and the amount can be measured reliably. Where practicable, income is related to the operating activities of the Company (e.g. Land, Awareness and Policy).

Where there are performance conditions attached to any grants and donations, income is recognised when the conditions have been met or when meeting the conditions are within the Company's control and there is sufficient evidence that they have been met or will be met. Where a grant condition allows for the recovery of any unexpended grant, a liability is recognised when repayment becomes probable.

Where there are terms placed on income that limit the Company's discretion over how that income can be used, that income is shown as restricted income in the accounts.

Subscriptions from members are credited in full as income in the period in which they are received.

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements

1 ACCOUNTING POLICIES

Entitlement to legacy income exists when the Company has sufficient evidence that a gift has been left, the executor is satisfied that the gift will not be required to satisfy claims on the estate and any conditions are within the control of the Company or have been met. Where legacies have been notified to the charity and the criteria for income recognition have not been met, the legacy is treated as a contingent asset and disclosed if material. Legacy income is measured at fair value, generally the cash amount receivable, and is discounted if deferred for more than 12 months. The unwinding of the discount is recognised as interest receivable.

Interest receivable is recognised using the effective interest rate applicable to the asset and dividend income is recognised when the right to receipt is established and is measured at fair value, generally the transaction value.

Fundraising activities are mostly initiated by members with the support of the Company, and generate income such as sponsorship.

Gift aid is treated as part of the related gift unless the donor or terms of appeal have specified otherwise and is credited when receivable.

d) Recognition and allocation of expenditure

Expenditure is recognised when the Company has entered into a legal or constructive obligation and related where practicable to the operating activities of the Company (e.g. Land, Awareness and Policy). Where possible, expenditure is attributed directly to the function to which it relates. Where this is not possible it is allocated on the basis of full time equivalent employees in each function or on a fixed basis which has been agreed with funders. The allocation of support costs is shown in Note 8.

Costs of generating funds comprise those costs which are associated with the generation of income from sources other than from undertaking charitable activities, and includes membership, fundraising, trading and investment management costs.

Charitable expenditure comprises those costs incurred by the Company in the delivery of its charitable activities and services.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the Company and include costs linked to the strategic management of the Company.

e) Funds

Restricted funds are those which have been given to the Company for use in accordance with the wishes of the donors, commonly for use in relation to a particular Heritage property, a group of such properties or for other specific projects.

Unrestricted funds are available for use at the discretion of the trustees. In order to ensure that funds are available for specific projects, certain funds are set aside and designated by the trustees into separate funds.

f) Fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and impairment losses.

Depreciation is provided on all tangible fixed assets at a rate calculated to write off the cost or valuation on a straight line basis, less estimated residual value of each asset, over its expected useful life as follows:

Tower House development (buildings)	50 years
Other buildings	10 years
Wild Space exhibition materials	5 years
Office, computer and field equipment	4 years
Motor vehicles & plant	4 years

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements

- g) **Heritage assets**
Heritage assets are recognised at cost less impairment. No depreciation is charged on the heritage properties which comprise freehold land considered by the trustees to have an indefinitely long useful life. These are regarded as heritage assets for the purposes of the charity SORP requirements as they are held for the purpose of conservation.
- h) **Investments**
Quoted investments are stated at fair value at the reporting date. The wholly owned trading subsidiary of the Company is included in the financial statements at cost less impairment. Gains and losses arising on revaluation are recognised in the Statement of Financial Activities in the period in which they arise.
- i) **Pensions**
Contributions are charged to the Statement of Financial Activities (incorporating the Income & Expenditure Account) as they become payable. The Trust makes contributions to a qualifying workplace pension scheme for all eligible employees.
- j) **Taxation**
No taxation is provided for given the Parent Company's charitable status.
- k) **VAT**
The Trust is not registered for VAT and therefore expenditure is stated inclusive of VAT. The trading subsidiary is VAT registered.
- l) **Financial assets and financial liabilities**
Financial instruments are recognised in the statements of financial activities when the Charity becomes a party to the contractual provisions of the instrument. Financial instruments are initially measured at transaction price unless the arrangement constitutes a financing transaction which includes transaction costs for financial instruments not subsequently measured at fair value. Subsequent to initial recognition, they are accounted for as set out below. A financing transaction is measured at the present value of the future payments discounted at the market rate of interest for similar debt instrument.

Financial instruments are classified as either 'basic' or 'other' in accordance with Chapter 11 of FRS102.

At the end of each reporting period, basic financial instruments are measured at amortised cost using the effective rate method, All financial instruments not classified as basic are measured at fair value at the end of the reporting period with the resulting changes recognised in income or expenditure. Where the fair value cannot be reliably measured, they are recognised at cost less impairment.

Financial assets are derecognised when the contractual rights to the cash flows from the asset expire, or when the Charity has transferred substantially all the risks and rewards of ownership. Financial liabilities are derecognised only once the liability has been extinguished through discharge, cancellation or expiry.
- m) **Cash and cash equivalents**
Cash and cash equivalents consist of cash on hand and balances with banks and are measured at fair value.
- n) **Debtors**
Trade debtors are amounts due from customers for merchandise sold or services performed. Trade debtors are recognised at the undiscounted amount of cash receivable, which is normally invoice price, less any allowances for doubtful debts.
- o) **Creditors**
Trade creditors are obligations to pay for goods or services that have been acquired. They are recognised at the undiscounted amount owed to the supplier, which is normally the invoice price.

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

2 CRITICAL JUDGEMENTS AND ESTIMATES

In preparing the financial statements trustees make estimates and assumptions which affect reported results, financial position and disclosure of contingencies. Use of available information and application of judgement are inherent in the formation of the estimates, together with past experience and expectations of future events that are believed to be reasonable under the circumstances. Actual results in the future could differ from such estimates.

The estimates and assumptions with a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are:

Legacy income is measured at fair value, but where part of a legacy left to the Company includes property or shares to be sold, judgement is used to estimate the amount receivable.

3 COMPARATIVE STATEMENTS OF FINANCIAL ACTIVITIES

Set out below are the comparative statements of financial activities for the Group and Company for the prior year showing the detail split by unrestricted and restricted funds.

GROUP

	Unrestricted Funds		Restricted Funds	TOTAL 2014
	General	Designated		
	£	£	£	£
Income and endowments from:				
Donations and legacies	1,130,608	3,006	509,176	1,642,790
Charitable activities	96,644	23,326	126,300	246,270
Other trading activities	139,139	-	-	139,139
Investments	20,953	-	5,679	26,632
Other	11,699	-	-	11,699
Total income	1,399,043	26,332	641,155	2,066,530
Expenditure on:				
Raising funds	400,106	10,045	19,041	429,192
Charitable activities:				
Land	384,619	100,795	213,901	699,315
Awareness	406,905	148,772	302,941	858,618
Policy	135,030	23,716	143,094	301,840
Total expenditure	1,326,660	283,328	678,977	2,288,965
Net gains on investments	34,452	-	-	34,452
Net (expenditure)/income	106,835	(256,996)	(37,822)	(187,983)
Transfers between funds	51,586	50,438	(102,024)	-
Other recognised gains/(losses)				
Losses on disposal of fixed assets	(17,573)	-	-	(17,573)
Net movement in funds	140,848	(206,558)	(139,846)	(205,556)

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

	COMPANY			
	Unrestricted Funds		Restricted Funds	TOTAL
	General	Designated		2014
	£	£	£	£
Income and endowments from:				
Donations and legacies	1,130,608	3,006	509,176	1,642,790
Charitable activities:	96,644	23,326	126,300	246,270
Other trading activities	33,019	-	-	33,019
Investments	22,197	-	5,679	27,876
Other	11,699	-	-	11,699
Total income	1,294,167	26,332	641,155	1,961,654
Expenditure on:				
Raising funds	302,715	10,045	19,041	331,801
Charitable activities:				
Land	384,619	100,795	213,901	699,315
Awareness	406,905	148,772	302,941	858,618
Policy	135,030	23,716	143,094	301,840
Total expenditure	1,229,269	283,328	678,977	2,191,574
Net gains/(losses) on investments	34,452	-	-	34,452
Net (expenditure)/income	99,350	(256,996)	(37,822)	(195,468)
Transfers between funds	51,586	50,438	(102,024)	-
Other recognised gains/(losses)				
Losses on disposal of fixed assets	(17,573)	-	-	(17,573)
Net movement in funds	133,363	(206,558)	(139,846)	(213,041)

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

4 DONATIONS AND LEGACIES

GROUP AND COMPANY

	Unrestricted Funds		Restricted	TOTAL	TOTAL
	General	Designated	Funds	2015	2014
	£	£	£	£	£
Membership subscriptions	310,033	-	-	310,033	283,764
Donations from individuals	140,937	4,706	156,025	301,668	364,077
Legacies	332,708	-	129,299	462,007	692,817
Corporate donations	41,793	-	-	41,793	29,855
Charitable trusts	30,133	-	96,600	126,733	272,277
	<u>855,604</u>	<u>4,706</u>	<u>381,924</u>	<u>1,242,234</u>	<u>1,642,790</u>

5 CHARITABLE ACTIVITIES

The key charitable activities undertaken by the Company are as follows:

- **Land** includes land management activities, scientific research, and financial support provided to Partnership organisations.
- **Awareness** includes the John Muir Award, the Company's communications function and the Wild Space development in Pitlochry.
- **Policy** includes our policy and campaigning activities.

GROUP AND COMPANY

INCOME	Unrestricted Funds		Restricted	TOTAL	TOTAL
	General	Designated	Funds	2015	2014
	£	£	£	£	£
Land	62,244	8,935	140,123	211,302	141,660
Awareness	200,000	19,697	73,437	293,134	104,610
	<u>262,244</u>	<u>28,632</u>	<u>213,560</u>	<u>504,436</u>	<u>246,270</u>

GROUP AND COMPANY

EXPENDITURE				TOTAL	TOTAL
	Land	Awareness	Policy	2015	2014
	£	£	£	£	£
Land management activities	561,736	-	-	561,736	601,985
Awareness activities	-	769,439	-	769,439	709,356
Policy activities	-	-	306,790	306,790	265,742
Support costs (note 8)	71,387	103,448	21,958	196,793	196,549
Governance costs (note 9)	27,301	46,710	12,130	86,141	66,450
	<u>660,424</u>	<u>919,597</u>	<u>340,878</u>	<u>1,920,899</u>	<u>1,859,773</u>

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

6 OTHER TRADING ACTIVITIES

	GROUP				
	Unrestricted Funds		Restricted Funds	TOTAL	TOTAL
	General	Designated			
	£	£	£	£	£
Members' fundraising	32,777	-	-	32,777	33,019
Trading subsidiary	97,716	-	-	97,716	106,120
	<u>130,493</u>	<u>-</u>	<u>-</u>	<u>130,493</u>	<u>139,139</u>

	COMPANY				
	Unrestricted Funds		Restricted Funds	TOTAL	TOTAL
	General	Designated			
	£	£	£	£	£
Members' fundraising	<u>32,777</u>	<u>-</u>	<u>-</u>	<u>32,777</u>	<u>33,019</u>

7 EXPENDITURE ON RAISING FUNDS

	GROUP				
	Unrestricted Funds		Restricted Funds	TOTAL	TOTAL
	General	Designated			
	£	£	£	£	£
Recruiting & retaining members	135,201	10,239	736	146,176	126,981
Raising other voluntary income	189,656	3,703	9,242	202,601	197,028
Cost of trading activities	96,700	-	-	96,700	97,391
Other costs	9,024	-	-	9,024	7,792
	<u>430,581</u>	<u>13,942</u>	<u>9,978</u>	<u>454,501</u>	<u>429,192</u>

	COMPANY				
	Unrestricted Funds		Restricted Funds	TOTAL	TOTAL
	General	Designated			
	£	£	£	£	£
Recruiting & retaining members	135,201	10,239	736	146,176	126,981
Raising other voluntary income	189,656	3,703	9,242	202,601	197,028
Other costs	9,024	-	-	9,024	7,792
	<u>333,881</u>	<u>13,942</u>	<u>9,978</u>	<u>357,801</u>	<u>331,801</u>

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

8 SUPPORT COSTS

The Company incurred a total of £231,846 (2014: £228,584) in what the trustees regard as support costs which have been included in the Statement of Financial Activities under other headings in accordance with SORP. These costs are as follows:

GROUP AND COMPANY

2015	Membership & fundraising	Land	Awareness	Policy	Governance	Total
	£	£	£	£	£	£
Senior management	4,758	6,617	11,450	2,676	743	26,244
IT & office costs	16,519	15,059	38,936	13,092	2,896	86,502
Depreciation	2,775	36,466	42,582	3,608	1,388	86,819
Insurance	3,587	6,881	9,134	2,018	560	22,180
Sundry staff costs	1,414	6,364	1,346	564	413	10,101
TOTAL	29,053	71,387	103,448	21,958	6,000	231,846

GROUP AND COMPANY

2014	Membership & Fundraising	Land	Awareness	Policy	Governance	Total
	£	£	£	£	£	£
Senior management	4,497	6,133	10,494	2,726	681	24,531
IT & office costs	15,215	15,425	39,471	12,721	2,229	85,061
Depreciation	3,834	38,295	41,921	3,560	1,369	88,979
Insurance	3,596	4,904	8,391	2,179	545	19,615
Sundry staff costs	69	5,272	2,275	2,782	-	10,398
	27,211	70,029	102,552	23,968	4,824	228,584

9 GOVERNANCE COSTS

An analysis of governance costs is given below. Total governance costs are included within the charitable expenditure headings of land, awareness and policy in the statement of financial activities.

GROUP AND COMPANY

	Land	Awareness	Policy	Total 2015	Total 2014
	£	£	£	£	£
Auditor's remuneration					
- Audit fees	4,192	7,172	1,863	13,227	12,524
- Tax advisory	1,670	2,857	742	5,269	2,053
- Accountancy and other financial services	-	-	-	-	-
Legal & professional fees	2,702	4,624	1,201	8,527	10,225
Staff and office costs attributed to governance	11,922	20,398	5,297	37,617	23,788
Annual Report	1,471	2,516	653	4,640	4,340
Trustees costs	5,344	9,143	2,374	16,861	13,520
	27,301	46,710	12,130	86,141	66,450

10 TRANSACTIONS WITH RELATED PARTIES

The Company is exempt from disclosing transactions with other group companies under FRS 102.

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

11 TAXATION

The John Muir Trust has been afforded charitable status under the Taxes Act and as such is exempt from corporation tax.

12 STAFF COSTS

GROUP AND COMPANY

	2015	2014
	£	£
Wages and salaries	1,192,760	1,128,171
Social Security costs	110,588	105,401
Employer's contribution to defined contribution pension scheme	61,107	57,182
	1,364,455	1,290,754

The average number of employees was 48 (corresponding full time equivalent 39):

CEO, finance and administration	4.7
Policy	3.6
Land management	8.9
John Muir Award	10.6
Fundraising, membership, communications and trading	11.2
	39.0

During the year one employee received emoluments between £60,000 and £70,000 (2014: one) and the Company made pensions contributions totalling £3,478 on behalf of this employee (2014: £3,444).

The key management personnel of the Group comprises the Chief Executive and the members of the Management Team: Director of Resources, Head of Fundraising, John Muir Award Manager, Head of Land and Science, Head of Communications, Head of Membership and Head of Policy. The employee benefits for key management totalled £342,000 (2014: £334,000).

13 TRUSTEES' REMUNERATION AND EXPENSES

Trustees were not paid, nor did they receive any other benefits from employment with the Company or its subsidiary, nor did they receive payment for professional or other services supplied to the Company (2014: £nil).

Ten trustees received reimbursement of expenses totalling £6,549 (2014: Twelve trustees and £8,557).

14 FIXED ASSETS – Tangible assets

	Property & interpretation	Motor vehicles	Office & field equipment	Total
GROUP AND COMPANY 2015	£	£	£	£
Cost: At 1 January 2015	1,380,472	104,502	121,256	1,606,230
Additions	-	-	2,391	2,391
Disposals	-	-	(9,370)	(9,370)
At 31 December 2015	1,380,472	104,502	114,277	1,599,251
Aggregate depreciation:				
At 1 January 2015	761,896	63,274	97,200	922,370
Charge for year	51,802	21,337	13,680	86,819
On disposals	-	-	(9,370)	(9,370)
At 31 December 2015	813,698	84,611	101,510	999,819
Net book value at 31 December 2015	566,774	19,891	12,767	599,432

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

14 FIXED ASSETS – Tangible assets

GROUP AND COMPANY 2014	Property & interpretation £	Motor vehicles £	Office & field equipment £	Total £
Cost: At 1 January 2014	1,357,942	99,604	151,346	1,608,892
Additions	22,530	22,376	3,105	48,011
Disposals	-	(17,478)	(33,195)	(50,673)
At 31 December 2014	<u>1,380,472</u>	<u>104,502</u>	<u>121,256</u>	<u>1,606,230</u>
Aggregate depreciation:				
At 1 January 2014	710,096	57,830	98,566	866,492
Charge for year	51,800	22,922	14,256	88,978
On disposals	-	(17,478)	(15,622)	(33,100)
At 31 December 2014	<u>761,896</u>	<u>63,274</u>	<u>97,200</u>	<u>922,370</u>
Net book value at 31 December 2014	<u><u>618,576</u></u>	<u><u>41,228</u></u>	<u><u>24,056</u></u>	<u><u>683,860</u></u>

15 FIXED ASSETS – Heritage properties

In accordance with the furtherance of its objectives the Company has acquired land as detailed below which it regards as heritage assets, and is the owner of the land without encumbrance.

	Year of acquisition	GROUP AND COMPANY	
		2015 £	2014 £
Li and Coire Dhorrcail, Knoydart	1988	101,737	101,737
Torrin, Isle of Skye	1991	179,131	179,131
Sandwood, Sutherland	1993	104,646	104,646
Strathaird, Isle of Skye	1994/95	661,471	661,471
Sconser, Isle of Skye	1997	108,902	108,902
Strathaird Woodlands	1997	111,353	111,353
Schiehallion	1999	153,179	153,179
Ben Nevis	2000	460,264	460,264
Glenlude	2004	80,000	80,000
Quinag	2005	612,759	612,759
		<u><u>2,573,442</u></u>	<u><u>2,573,442</u></u>

The heritage properties were acquired by the Company for long term retention in furtherance of its objectives, so the trustees do not consider it either appropriate or cost effective to have the properties re-valued and therefore they are shown in these financial statements at cost. They also consider that conventional valuation approaches lack sufficient reliability in relation to the nature of the properties.

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

The Company's role in the conservation of wild land is to safeguard whole landscapes within it, areas sufficiently large – whole hill ranges or watersheds – that they retain or can be restored to their natural processes and biodiversity, and can provide the spiritual qualities for which humans value wild land: freedom, tranquillity and solitude. The Company's principles for acquiring property place particular emphasis on:

- the acquisition of key holdings within a landscape that will safeguard its finest features and that offers opportunities to influence its overall management; and
- the acquisition, or opportunities for co-operative management, that bring nearer the goal of unified management of a landscape.

Each property acquisition decision will involve assessment and consideration of a number of criteria, including but not limited to the property's condition, location, size, costs of both acquisition and ongoing management and threats.

As the principal aim of the Trust is to safeguard wild land for its long-term conservation, land will usually only be disposed of when there is a legal requirement to do so, if the land is not or no longer of conservation interest or when a more appropriate management structure presents itself. For all land disposals the Trust will endeavour to impose relevant conservation burdens.

The Company manages each property in line with its Property Management Plan and the Company's internal "Wild Land Management Standards". The extent and type of work undertaken on each property will vary from year to year according to availability of resources and priorities as set out in the Company's Corporate Strategy.

Company properties have always been and will continue to be open to all. Visitors are welcome and they are trusted to respect the wishes of the people who live and work on the properties. The Land Reform (Scotland) Act 2003 sets down in statute a presumption in favour of non-motorised responsible access over most areas of land and inland water for passage, recreation, education and commercial activities. Guidance on responsible access is given in the Scottish Outdoor Access Code which was published in February 2005 when Part 1 of the Act came into effect.

16 INVESTMENTS

	GROUP		COMPANY	
	2015	2014	2015	2014
	£	£	£	£
Quoted investments	1,460,406	766,694	1,460,406	766,694
Cash	84,999	56,072	84,999	56,072
Subsidiary undertaking	-	-	23,429	23,429
	<u>1,545,405</u>	<u>822,766</u>	<u>1,568,834</u>	<u>846,195</u>

Quoted investments

	GROUP AND COMPANY	
	2015	2014
	£	£
Fair value at 1 January	766,694	723,183
Additions at cost	1,602,107	9,059
Disposals at opening fair value	(884,699)	-
Unrealised (losses)/gains on investments	(23,696)	34,452
Fair value at 31 December	<u>1,460,406</u>	<u>766,694</u>
Historical cost at 31 December	<u>1,484,102</u>	<u>544,140</u>

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

Trading subsidiary	GROUP		COMPANY	
	2015 £	2014 £	2015 £	2014 £
Cost less impairment at 1 January	-	-	23,429	23,429
Additions	-	-	-	-
Disposals	-	-	-	-
Impairment	-	-	-	-
Cost less impairment at 31 December	<u>-</u>	<u>-</u>	<u>23,429</u>	<u>23,429</u>

The investment represents 100% of the issued share capital of JMT Trading Company Limited (SC153018). This wholly owned trading subsidiary conducts the merchandising activities of the Company. During the year Company generated £97,716 (2014: £106,120) turnover and incurred £97,760 (2014: £98,635) of expenditure. At the year end the Company had net assets of £30,870 (2014: 30,914).

During the year, JMT Trading Company Limited made a Gift Aid payment of £nil to the Company (2014: £nil). Its overall result for the year after taxation was a loss of £44 (2014: £nil). The retained losses carried forward as at 31 December 2015 were £154,130 (2014: £154,086).

17 DEBTORS AND PREPAYMENTS

	GROUP		COMPANY	
	2015 £	2014 £	2015 £	2014 £
Trade debtors	300	37,148	-	-
Amounts receivable relating to grants claimed	212,566	309,351	212,566	309,351
Accrued income	38,269	604,498	38,269	604,498
Other debtors and prepayments	95,859	52,793	95,757	52,793
Amounts receivable from subsidiary	-	-	33,511	68,541
	<u>346,994</u>	<u>1,003,790</u>	<u>380,103</u>	<u>1,035,183</u>

18 FINANCIAL ASSETS AND LIABILITIES

	GROUP		COMPANY	
	2015 £	2014 £	2015 £	2014 £
Financial assets at fair value through Statement of Financial Activities	1,652,975	2,758,422	1,605,780	2,710,457
Financial liabilities at fair value through Statement of Financial Activities	(162,585)	(158,433)	(146,260)	(141,382)
	<u>1,490,390</u>	<u>2,599,989</u>	<u>1,459,520</u>	<u>2,569,075</u>

Group financial assets comprise trade debtors, accrued income and prepayments, all due within one year and cash and bank balances. Company financial assets also includes an intercompany balance due from the wholly owned subsidiary.

Financial liabilities comprise trade creditors, taxes and social security costs and accrued expenses, all due within one year.

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

19 CREDITORS: Amounts falling due within one year

	GROUP		COMPANY	
	2015	2014	2015	2014
	£	£	£	£
Trade creditors	49,413	38,944	48,181	33,020
Taxes and social security costs	9,863	7,665	-	-
Accruals	103,309	111,824	98,079	108,362
	<u>162,585</u>	<u>158,433</u>	<u>146,260</u>	<u>141,382</u>

20 ANALYSIS OF NET ASSETS AMONG FUNDS

The fund balances at 31 December 2015 are represented by:

GROUP	General funds	Designated funds	Restricted funds	Total
	£	£	£	£
Fixed assets	-	3,172,874	-	3,172,874
Investments	-	323,955	1,221,450	1,545,405
Net current assets	833,437	511,097	145,856	1,490,390
As at 31 December 2015	<u>833,437</u>	<u>4,007,926</u>	<u>1,367,306</u>	<u>6,208,669</u>

COMPANY	General Funds	Designated Funds	Restricted funds	Total
	£	£	£	£
Fixed assets	-	3,172,874	-	3,172,874
Investments	-	347,384	1,221,450	1,568,834
Net current assets	825,996	487,668	145,856	1,459,520
As at 31 December 2015	<u>825,996</u>	<u>4,007,926</u>	<u>1,367,306</u>	<u>6,201,228</u>

21 COMPANY STATUS

The John Muir Trust is a company limited by guarantee and the contribution of members to the liability of the Company is restricted by the Memorandum and Articles of Association to a maximum of £1.

22 CONTINGENT ASSETS

The Trust has been notified of potential legacies totalling approximately £70,000 (2014: £479,000). At the signing date of the financial statements uncertainty exists regarding the valuation of the bequests and as a result they have been excluded from the financial statements.

23 ULTIMATE CONTROLLING PARTY

In the opinion of the trustees there is no ultimate controlling party.

THE JOHN MUJR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

24 DESIGNATED FUNDS

FUND	Opening balance at 1 Jan 2015 £	Incoming resources £	Outgoing resources £	Transfers £	Closing balance at 31 Dec 2015 £	Notes	Description of funds
Operational assets	683,860		(86,818)	2,390	599,432	1	This fund represents the net book value of property (including Tower House), vehicles and equipment held by the Company – see note 14. Depreciation is charged to this fund over the anticipated life of the associated assets.
Copley fund	666,594	-	(33,330)	-	633,264		Initiated by a large donation in 2007, the funds are designated to fund land purchases or other major land projects. Up to 5% pa of the fund's capital may be used for land management work.
Strategic project funds	214,649	8,810	(59,860)	-	163,599		This fund holds money earmarked for a number of projects that are being undertaken between 2011 and 2017.
Other funds	54,744	24,528	(41,083)	-	38,189		
GROUP TOTAL	1,619,847	33,338	(221,091)	2,390	1,434,484		

TRANSFERS - NOTES

- 1 Operational Assets Fund
The transfer represents the net cost of fixed assets purchased and disposed of during the year.

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

25 RESTRICTED FUNDS

FUND	Opening balance at 1 Jan 2015 £	Incoming resources £	Outgoing resources £	Transfers £	Closing balance at 31 Dec 2015 £	Description of funds
Land:						
Property specific funds	215,038	122,089	(85,200)	-	251,927	These funds arise from donations, legacies or grants given in respect of specific properties, and they are utilised on a needs basis.
Path fund	168,276	71,046	(97,239)	-	142,083	This fund represents donations received in various path appeals including Sandwood Bay, Steall Gorge path and the ongoing Wild Ways appeal.
Land fund	155,515	50,640	-	-	206,155	These funds were gifted to the Company to allow purchase of land, investigation of possible property purchases, or other expenditure on properties not owned by the Company.
Other funds	77,941	66,724	(25,448)	-	119,217	
Total land funds	616,770	310,499	(207,887)	-	719,382	This fund represents donations received in response a 2012 appeal: the first £25,000 was applied to work at Glenlude. The remainder kick started an expendable endowment fund to provide long-term security towards the upkeep of Company owned properties in the future.
Land Management expendable endowment fund	59,295	386	-	-	59,681	
Awareness & Policy: John Muir Award funds	676,065	310,885	(207,887)	-	779,063	
	302,922	271,847	(254,624)	-	320,145	These funds arise from grants (including an amount due from the Heritage Lottery Fund over a period up to December 2018) and donations given to fund the costs of delivering the John Muir Award in different parts of the UK and have been applied for those purposes.
Policy funds	242,920	17,568	(68,039)	-	192,449	Donations given to fund the cost of policy work
Wild Space, Pitlochry	80,767	312	(5,430)	-	75,649	This fund represents donations received from the Reece Foundation and other funders to develop a public presence resulting in the development of the John Muir Trust Wild Space in Pitlochry. Remaining funds will be used for enhancement and upkeep.
Total awareness & policy funds	626,609	289,727	(328,093)	-	588,243	

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

25 RESTRICTED FUNDS (continued)

SUMMARY	Opening balance at 1 Jan 2015 £	Incoming resources £	Outgoing resources £	Transfers £	Closing balance at 31 Dec 2015 £
RESTRICTED FUNDS:					
Land funds	616,770	310,499	(207,887)	-	719,382
Awareness & policy funds	626,609	289,727	(328,093)	-	588,243
Total restricted funds:	1,243,379	600,226	(535,980)	-	1,307,625
ENDOWMENT FUND:					
Land management endowment fund	59,295	386	-	-	59,681
GROUP AND COMPANY TOTAL	1,302,674	600,612	(535,980)	-	1,367,306

THE JOHN MUIR TRUST
Year ended 31 December 2015

Notes to the Financial Statements (continued)

26 RECONCILIATION OF NET INCOME/(EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES

	GROUP		COMPANY	
	2015	2014	2015	2014
	£	£	£	£
Net income/(expenditure) for the year	(471,388)	(205,556)	(471,344)	(213,041)
Adjustments for:				
Depreciation charges	86,819	88,978	86,819	88,978
Unrealised (gains)/losses on investments	23,696	(34,452)	23,696	(34,452)
Investment income	(31,390)	(26,632)	(32,450)	(27,876)
Loss/(gain) on sale of fixed assets	-	17,573	-	17,573
(increase)/decrease in stock	1,434	3,113	-	-
(Increase)/decrease in debtors	656,796	(374,977)	655,080	(370,368)
Increase/(decrease) in creditors	4,152	(2,578)	4,878	(4,018)
Net cash provided by operating activities	270,119	(534,531)	266,679	(543,204)

27 TRANSITION TO FRS 102

These financial statements for the year ended 31 December 2015 are the charity's first financial statements that comply with the FRS 102. The charity's date of transition to FRS 102 is 1 January 2015. The charity's last financial statements prepared in accordance with previous UK GAAP were for the year ended 31 December 2014.

The transition to FRS 102 has resulted in no changes in the charity's accounting policies compared to those used when applying previous UK GAAP.

