

Charity Registration No. SC002061 (Scotland)

Company Registration No. SC081620 (Scotland)

THE JOHN MUIR TRUST
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022

THE JOHN MUIR TRUST

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Mark Aitken Alan Dobie Richard Eastmond John Finney James Gibson Stephen Green Emily Henderson Clare Jefferis Hermione Lamond Gordon Simpson Jane Smallman - Chair Andrew Whitfield Sheila Wren	(Appointed 11 June 2022) (Term ended 9 February 2022 and re-appointed 11 June 2022) (Appointed 9 February 2022) (Co-opted 10 November 2022)
Secretary	L Branter	
Charity number (Scotland)	SC002061	
Company number	SC081620	
Registered office	Tower House Station Road Pitlochry United Kingdom PH16 5AN	
Auditor	Johnston Carmichael LLP 66 Tay Street Perth PH2 8RA	
Investment advisors	Brown Shipley & Co Ltd 2 Multrees Walk EH1 3DQ Edinburgh United Kingdom	

THE JOHN MUIR TRUST

CONTENTS

	Page
Trustees' report	1 - 10
Statement of Trustees' responsibilities	11
Independent auditor's report	12 - 15
Consolidated statement of financial activities	16
Parent Company statement of financial activities	17
Consolidated and Parent Company Balance sheets	18
Consolidated statement of cash flows	19
Notes to the financial statements	20 - 39

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) FOR THE YEAR ENDED 31 DECEMBER 2022

The Trustees, who are also the Directors of the Company for the purposes of company law, present their report and the audited financial statements of the Group and Company for the year ended 31 December 2022. This report incorporates the requirements of the Strategic Report and Directors' Report as required under the Companies Act 2006.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the company's Memorandum and Articles of Association, the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006, FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

Objectives and activities

The objects of the Company (also referred to as the Trust) are set out in the Articles of Association (approved by members in June 2021) and are to conserve and protect wild places with their indigenous animals, plants and soils for the benefit of present and future generations, and in particular:

- to conserve wild places and their landscapes, both for their own sake and for the sustenance and the inspiration they give to humanity;
- to protect existing wild places so as to conserve their natural processes and their indigenous animals, plants and soils;
- to renew wild places, where they have been damaged, by encouraging natural processes;
- to work with local communities and to encourage them to live in harmony with wild places;
- to promote an awareness and understanding of wild places for their own sake and for the value to the benefit of humanity;
- to stimulate public support to help wild places;
- to encourage voluntary participation in the conservation and renewal of wild places.

The Trust's corporate strategy for 2022-2026 was agreed by the Board in December 2021 and a summary is available at www.johnmuirtrust.org/strategy. The corporate strategy sets out the priorities, aims and ambitions towards conserving and protecting wild places with their indigenous animals, plants and soils for the benefit of present and future generations. The corporate strategy document also details the monitoring and reporting framework and lists the success measures which are reported against.

The Trust's main activities are:

- **Managing wild places:** The Trust owns and manages 25,400 hectares of some of the finest wild places in the UK. We own land to protect it, repair damage and to keep it wild for future generations. Helping us do this are the passionate volunteers who contribute thousands of hours to our conservation parties each year. We work to restore native woodlands and other important habitats and encourage the return of native species and natural processes. We maintain over 120km of footpaths, from woodland walks to coastal trails and world-famous mountain routes. We regularly monitor the growth of tree seedlings, the condition of habitats such as dwarf shrub heath and blanket bog and track the state of wildlife across our properties.
- **Protecting wild places:** The Trust raises awareness of the unique and irreplaceable benefits of wild places - clean air, water, flood prevention, protection of rare peatlands, retention of carbon in the ground and health and well-being. We work hard to persuade governments and policy makers of the benefits of wild places, the value in protecting and restoring them, and that there is strong public support for better protection for wild places. Current policy areas include work to ensure the principles of the Wild Land Areas map are upheld, land reform in Scotland, campaigning for planning democracy and the need for stronger deer control.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

- Awareness: The Trust's key engagement tool, particularly with young people, is the John Muir Award. This is an environmental award scheme (non-competitive, inclusive and accessible) for people of all backgrounds – groups, families and individuals. It supports people to connect with, enjoy and care for nature, landscape and the natural environment. The John Muir Award: promotes educational, social and personal development through engagement with wild places and involvement in conservation; encourages an active environmental approach within organisations; and ensures that social circumstances do not exclude people from opportunities to experience wild places. The Trust also regularly engages with local members groups and volunteer work parties.

The Company occasionally makes grants to other bodies or individuals for purposes in support of the Company's objectives. Through its trading subsidiary, JMT Trading Company Limited, it merchandises books, prints, diaries and sundry items related to the outdoors, timber sales and estate management consultancy.

Further details of the Company's activities during 2022, together with details of the Company's achievements and performance during 2022 and its future plans are detailed in the Trustees' Annual Report which is published separately. This is also published on the Trust's website (www.johnmuirtrust.org).

Achievements and performance

In line with the 2022-2026 corporate strategy priorities, the Trust identifies its work and key achievements under the following headings:

Giving wild places a voice

As well as regularly meeting with and lobbying politicians on behalf of wild land, the Trust continued to submit responses to consultations including Scotland's Draft National Planning Framework 4 (NPF4). The responses informed the Revised Draft National Planning Framework 4.

We published our vision for the role of wild places in a socially and environmentally just transition to net zero in Scotland in a booklet titled Just Transition for Wild Places. Our aim is to show how nature-friendly land management benefits both communities and the natural environment.

Our Carbon Emissions Land Tax proposal was one of a series of recommendations featured in a new report prepared for Stop Climate Chaos Scotland. The idea is to levy a banded tax on carbon emissions from landholdings of more than 1,000 hectares and encourage effective land management that sequesters carbon and enhances biodiversity.

We started our project to build the UK's first register of wild places to help with the future monitoring and protection of those places – and build a network of sites across the UK that make wild places relevant to all. Around 10,000 people completed our Wild Places Survey, sharing details of their favourite wild places.

The Trust's ongoing campaign to encourage sustainable deer management was boosted when Scotland's Minister for Biodiversity Lorna Slater publicly committed to addressing the country's deer problem; and NatureScot said this needs to happen "at pace and at scale".

We joined a coalition of 90 organisations and signed up to the Right to Nature campaign – calling on the UK Government to make equal access to nature a core part of its levelling up plans to benefit wildlife and communities.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

Repairing and enhancing wild places

Following our purchase of 14 acres of land at Strathaird on Skye, we have invited local people to help us reimagine what we can do with the disused fish hatchery, several underutilised buildings and a former church building. We are focusing on innovative solutions that will address both global environmental crises and local issues.

At Glenlude, we felled 10 hectares of larch to help limit the spread of the larch killing disease *Phytophthora ramorum*. We are looking at the newly created space as an opportunity to create more tree planting events and tasks for our conservation volunteers.

Thanks to generous donations to our Nevis 21 Appeal and Peatland Appeal, we started to 're-wet' an area of degraded bog in Glen Nevis – enabling it to capture and restore carbon from the atmosphere once again. Volunteers helped build wooden and stone dams in strategic locations to help slow the flow of water out of the bog.

Also at Nevis, we signed a Memorandum of Understanding with the new community-run Nevis Landscape Partnership. This will provide a framework to share resources, advice and responsibilities around visitor management and collaborate on footpath repairs around the UK's highest mountain.

Meanwhile, at East Schiehallion, we invited local people to take part in a public consultation on our Mountain Woodland Project. This outlined our plans to restore the rare habitat that, due to herbivore grazing pressures, is currently confined to inaccessible cliffs and ledges.

Our work with partners in the Heart of Scotland Forest Partnership at Schiehallion, celebrated a five-year milestone. We marked the anniversary with an official opening of the 1.5km easy access Foss Loop path which links three partner properties.

Following through on our intention to accelerate the transformation of the land in our care to increase carbon removal and improve habitats for wildlife, we increased deer culls at Quinag and Nevis.

Connecting and caring for wild places

In 2022, participation in the Trust's 25-year-old John Muir Award scheme increased by almost a third, with 31,278 John Muir Awards achieved across the UK – an increase from 21,813 Awards achieved in 2021.

Each John Muir Award participant spent an average of seven hours conserving wild places in 2022, and 28 per cent of Awards were achieved by people experiencing some form of disadvantage either socially, physically, or financially.

In England, we celebrated our 11-year partnership with the Lake District National Park. Since 2011, we have seen almost 27,000 (mainly) young people achieve a John Muir Award and have trained over 400 leaders from schools, outdoor centres, conservation organisations and community groups who deliver the John Muir Award.

Scottish school students achieved 14,183 John Muir Awards. We currently work with 372 schools across Scotland to provide the John Muir Award in 32 local authority areas.

We launched our first bilingual Curriculum for Wales resource in 2022, with 1,350 schools across the country receiving hard copies of the document in English and Welsh.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

We welcomed our second intake of Junior Rangers with 12 students from Lochaber High School joining us at Nevis, and 12 from Ullapool High School joining us at Quinag. The programme offers young people the opportunity to actively contribute to conservation projects in their area and gain experience in the outdoor and conservation sector.

In 2022, we were once again able to attend external events in person. We enjoyed engaging people about the many benefits of wild places at Keswick Mountain Festival, Moffat Eagle Festival, Skyline Scotland and Kendal Mountain Festival.

In Edinburgh, over 30 Members met to discuss what the climate emergency means for wild places. Four guest speakers related their work to the event's theme 'wild places in a warmer world', sparking a lively discussion afterwards.

Financial review

The Group began 2022 with a budgeted deficit of £718k and ended with an operational deficit of £121k (£898k deficit after including investment losses) (2021 – surplus £1,342k). The key movements against budget are as follows:

- Total expenditure of £3,674k was £610k lower than budgeted. This reduction in expenditure was a result of project delays across the regional areas due to a significant number of staff vacancies and the rescheduling of Policy & Engagement strategic initiatives to 2023.
- Whilst the total income reported was in line with the budget, it is important to note that legacy income for 2022 was £1,862k against a budget of £1,300k. The Trust budgets prudently whilst considering more secure legacies, as a result legacy income was £562k higher than budgeted in 2022. £1,010k of the £1,862k were monies accrued in 2022 which either were received in 2023 or are yet to be received. The Trust gratefully recognised 36 legacies this year including three above £250k (one of £400k) which significantly contributed to the total. Two thirds of the legacies were from Trust members.
- The increase in legacies received was offset by £510k reduced income from trusts, grants and donations. This was a consequence of limited resource capacity to support the development and delivery of a revised Income Generation Plan.
- Losses on investments in 2022 equate to £777k (2021 – gain £496k). Due to the inherent volatility of investments, these are not included in the Trust's budgeting process. The investment position at end May 2023 was £3,567k reflecting the divestment of £2m to fund the purchase of the Kylesku site. For more information refer to Note 29 Events after the reporting date.

Total income in 2022 was £3,554k compared to £4,000k in 2021. The main reasons for this net decrease are reductions in charitable activities income of £352k and restricted donations of £304k partly offset by increase in legacies of £236k.

Significant constituents of 2022 income were:

- £183k (2021: £360k) of grants and charitable trust donations towards Award and engagement activity across the UK including £122k (2021: £207k) for Scotland, £42k (2021: £55k) for England, and £17k (2021: £64k) for Wales and £2k (2021: £34k) UK wide;
- Legacy income of £1,862k (2021: £1,625k) from 36 individuals (2021: 30);
- Membership subscriptions of £345k (2021: £368k);
- £156k towards our appeals (2021: £203k) including £60k for the Peatland appeal;
- Donations of £541k (2021: £530k) including a donation for the Trust's work at Quinag from Sir Anthony Greener and Audrey Paterson, and an unrestricted donation from Simon and Anne Thompson;
- Investment income of £125k (2021: £85k);
- £154k (2021: £525k) of grants and charitable trust donations towards Land activity, including £80k for woodland regeneration and £49k funding from NatureScot and the Lake District National Park Authority for seasonal rangers on Nevis, Skye, Sandwood, Schiehallion and Helvellyn.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

Total expenditure in 2022 was £3,674k (2021: £3,154k). £3,227k of that expenditure (including allocated overheads) (2021: £2,732k) was spent directly on our charitable activities. Movements of note from 2021 to 2022 include:

- Staff salary costs increased by £427k as the Trust recruited to key positions required to deliver the corporate strategy across 2022-2026 with 6 new posts, in addition to 2 leaver payments, and £52k increased national insurance contributions, Staff related costs also increased by £212k including £110k contractors costs required to support the development of the business transformation programme and £28k for recruitment.
- Activities on the land decreased by £214k (excluding share of support and governance costs) with reduced expenditure on peatlands of £143k, Strathaird and Schiehallion woodlands of £124k, footpaths of £64k offset by £64k increased expenditure on contractors, of which 50% related to deer cull.
- Support and governance costs (excluding salaries) have increased by £263k. This reflects an increase in insurance costs by £11k, increases in sundry staff costs from a utilisation of contract project staff and investment in staff training of £118k and £49k respectively plus increased staff travel. An increase of £60k in IT and Office costs sees this expenditure revert to pre-pandemic levels as operations return to normal. There is an offset by a £41k reduction in Legal and professional fees compared to last year.

The JMT Trading Company made a loss of £10k (2021: £15k profit) which comprised trading income of £83k (2021: £103k) offset by merchandising costs and the recharge of certain salary costs from the Trust. Timber harvesting income has decreased by £14k in the year and the Trading Company also undertook consultancy activities, generating income of £4k (2021: £17k).

The 2022 financial statements report closing balances of £2,441k unrestricted general, £5,444k unrestricted designated and £2,982k restricted funds. The Trustees are committed to utilising restricted and designated funds first, where possible, aware that the legacy income which drives such a significant portion of the unrestricted funds is in no way certain to continue. In 2022 27% of the Trust's costs utilised restricted or designated funds (2021: 52%).

At the start of the financial year the Group's unrestricted general reserves balance was £3,014k. This was above the upper limit of £1,800k in the reserves policy due to increased unrestricted legacies and unrealised gains in 2021 of £1,121k. We have ended 2022 with unrestricted general reserves of £2,441k (2021: £3,014k). This closing balance remains higher than the Trust's policy of holding general reserves between £1,200k and £1,800k of budgeted expenditure. In 2023 the Trust plans to invest all of its reserves above the lower limit of the policy and carrying additional reserves will support the Trust to deliver against operational and strategic goals with the resources it requires.

The acquisition of Kylesku was completed in March 2023 at a cost of £2m (funded by £1,632k designated and £368k restricted reserves). This purchase aligns with the Trust's charitable objectives and strategy and demonstrates its commitment to wild places.

The Trustees approved the 2023 budget in December 2022. The budget marks the second year of the new corporate strategy. Income is budgeted at £3,969k and expenditure budgeted at £6,022k, resulting in a budget deficit of £2,053k. This operational deficit will be funded from the designated reserves the Trust holds and signals the additional investment (also referred to as the 'maintenance debt') the Trustees have approved to deliver the ambitious corporate strategy targets. This includes the Business Transformation Programme representing the investment required to modernise and integrate the Trust's systems and processes. The Trustees have also designated £356k for capital investment in 2023, supporting the strategy set out for the next 4 years.

As a result of funding the operating deficit for the year (£2,053k), the acquisition of Kylesku (£2m) and capital investment (£356k), the total fund balance is expected to be £6,400k at the year end. This balance is projected to be split unrestricted general £2,376k, unrestricted designated £1,410k and restricted funds £2,614k.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

Reserves

A charity's reserves are made up of unrestricted and restricted funds. Restricted funds are those received with conditions imposed by the donor as to their use (for example a donation to a specific appeal or place). Unrestricted funds are those received with no conditions attached. Trustees may earmark part of the Trust's unrestricted funds to be used for specific purposes in the future. These are called designated funds and are accounted for separately within unrestricted funds. The Trustees have the power to re-designate such funds within unrestricted funds. General reserves are those funds within unrestricted funds which have not been designated.

Total reserves of the Group are £10.9m (2021: £11.8m). These include: Restricted £3.0m (2021: £3.2m), Designated (excluding heritage properties) £2.9m (2021: £3m), heritage properties £2.6m (2021: £2.6m) and General £2.4m (2021: £3.0m).

The purpose of general reserves is to absorb peaks and troughs in income and expenditure over the course of a year. An explanation for why the Trust is holding reserves above its policy is noted above.

Heritage Properties (land holdings) and fixed assets (including buildings, motor vehicles and equipment) are designated and are therefore not taken into account into the calculation of general reserves.

General reserves	2022	2021
GENERAL RESERVES POLICY		
Lower limit	£1,200,000	£1,200,000
Upper limit	£1,800,000	£1,800,000
ACTUAL GENERAL RESERVES HELD at 31 December	£2,400,000	£3,000,000

Further details of the Company's funds are given in notes 23 and 24 to the accounts.

Investment policy and performance

The overall objective is to hold investments to generate income and provide long-term capital growth. During the year income generated has been reinvested. The Investment Managers, Brown Shipley, are instructed to maximise the return on the Company's investments, consistent with an acceptable level of risk whilst maintaining the real value of the portfolio over time. The investment powers of the Company are general ones conferred by the Company's Memorandum of Association, having regard to such social and ethical issues as the Trustees consider to be appropriate. In particular, the Trustees wish to avoid investment in pooled funds as they do not provide transparency as to underlying investments. The Trust operates an ethical investment policy which prohibits direct investment in: producers of adult material, armaments products, tobacco companies, oil and gas and utilities. A fuller version of the Trust's investment policy is available on the Trust's website.

The portfolio ended the year with a market value of £5.5m (2021: £6.2 million) which includes a net loss on investments over the year of £777k (2021: £496k net gain). This is in line with general stock market movements during the year.

The Trustees recognise that the stock market continues to be exceedingly volatile and that gains in one year may be cancelled out by losses the next year. As noted above, the overall objective is to generate income and provide long term capital growth, and discussions with the investment managers are focussed on this objective. During the year investment income of £122k (2021: £82k) was reinvested. The Trust invests additional monies beyond immediate needs into the portfolio to achieve a return on investment, as well as capital growth. This has proven to be advantageous in a period when interest rates on savings were low.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

Risk

Routine monitoring and evaluation of all risks is undertaken by the Leadership Team. Risks are identified, analysed, prioritised and actions and responsibilities captured to minimise or mitigate these risks. This results in the production of the Trust's Risk Register.

Each quarter the Board's Risk & Reputation Committee reviews the Risk Register to update the risks and mitigating actions as required, subsequently reporting back to the following Board meeting. The Board conducts a full review of the Risk Register annually.

The principal risks and uncertainties facing the charity, and the plans and strategies to manage them are as follows:

- Downturn in the economy or reduced propensity of supporters to donate due to increased cost of living. The Trust has strong financial reserves and a robust fundraising strategy, the focus of which can be adjusted if required. The 2022-2026 strategy puts a strong focus on reducing the Trust's dependency on legacies through diversification.
- Lack of staff capacity due to turnover. The Trust's HR function is undergoing investment and development as the organisation strives to be an employer of choice, attracting and retaining exceptional people to deliver exemplary results. Current focus areas include a levelling exercise to deliver remuneration equity (both within the Trust and versus comparable organisations) as well as a benefits package review to ensure a competitive offering.
- Over-reliance on individual staff members for key business functions, and areas of technical or corporate knowledge. The Trust is engaged in a system review with a view to implementing integrated systems and procedures throughout 2023. These will reduce key person risk, and give greater visibility of performance against success measures, resource management, real time reporting, and project management support.
- Increased deer culling on properties risks creating PR and communication issues. Clear communications plans are in place to support delivery of a Board-approved deer management strategy.
- Scotland's Energy Strategy threatens the Trust's ability to protect wild land. The organisation continues to develop policies and position statements to support ongoing associated lobbying and campaigning activity.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

Future plans

The Trust's corporate strategy for 2022 to 2026 was approved by the Board in December 2021. This sees the Trust continuing to urge for better protection of wild places; responding to specific development threats; campaigning for appropriate legislative change; continuing to work to restore ecosystems and natural systems to degraded wild land; bringing increasing numbers of people together with wild places – particularly young people, through the John Muir Award; and highlighting the value of wild places and key environmental issues through our visitor centre, online engagement and our work with volunteers, partners and communities.

Our strategic objectives are:

- to inspire people to seek protection for the wildest places across the United Kingdom;
- to engage people through the John Muir Award, campaigns and membership and to enhance wild places for people and nature;
- to campaign for public policy support for protection of wild places;
- to repair and rewild land in our care and through partnerships;
- to be a modern well governed, open and sustainable organisation

Plans for future periods

Priorities for 2023 include:

- Increase advocacy work to support the introduction of deer management legislation in Scotland that will have a positive impact on the habitats in wild places.
- Producing a register of wild places for all parts of the United Kingdom, supporting people across all parts of society to identify and value wild places locally and nationally.
- Continue collaborating with the local community on Skye to develop plans to reimagine the Trust's land at Strathaird for the benefit of nature, people and community.
- Publish updated land management plans with clear objectives to reduce grazing pressure, restore peatlands and plant trees.
- Invest in new technology and systems to support the Trust to scale effectively in pursuit of its strategic objectives.
- Campaign for a Carbon Emission Land Tax that would see increased carbon storage and wildlife across the landscapes of all four nations of the United Kingdom.

Structure, governance and management

The John Muir Trust is a private charitable company registered in Scotland. It is limited by guarantee and incorporated under the Companies Act. Its governing document is the Memorandum and Articles of Association, the current version of which was adopted at the Annual General Meeting in 1997. The Articles were modified following resolutions in August 2002, May 2012, May 2013, May 2018 and June 2021. The Company's main activity is the conservation of wild areas of the United Kingdom for nature and people.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

The Trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mark Aitken – appointed 11 June 2022
Patrick Cadell – term ended 9 February 2022
Alan Dobie
Richard Eastmond – term ended 9 February 2022 and re-appointed 11 June 2022
John Finney
David Gibson – Chair (resigned 26 January 2022) and resigned 9 February 2022
James Gibson – Finance Convener
Philip Graves – deceased 13 January 2022
Stephen Green – appointed 9 February 2022, Vice Chair from 5 July 2023
Emily Henderson
Clare Jefferis
Hermione Lamond - Co-opted 10 November 2022
Christopher Loynes – term ended 11 June 2022, Co-opted 18 November 2022, resigned 9 March 2023
Mary-Ann Craig – appointed 9 February 2022 and resigned Trustee 29 March 2023
Gordon Simpson
James Sloane – appointed 11 June 2022. Vice Chair from 11 June 2022 – 19 June 2023, resigned 19 June 2023
Jane Smallman – Vice Chair from 21 July 2021 and Chair from 11 June 2022
Andrew Whitfield
Sheila Wren

Day to day management is delegated to the Chief Executive, in which he is assisted by members of the Management Team (listed below) and other employees:

David Balharry - Chief Executive
Lisa Branter – Chief Finance Officer (from 14 March 2022)
Kerry Ross – Director of Finance & Resources (date left 30 September 22)
Mike Daniels – Director of Policy
Annabel Davidson Knight - Director of Operations
Kevin Lelland - Director of Development & Communications
Adam Pinder - Director of Income Generation

The Company Secretary is Lisa Branter from 2 April 2022. Prior to this it was Kerry Ross.

THE JOHN MUIR TRUST

TRUSTEES' REPORT (INCLUDING STRATEGIC REPORT AND DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

The Company is governed by Trustees who delegate day to day operational business to the CEO and the management team.

The Trustees are elected by the Company members by ballot. The Chair is appointed by the Trustees out of the Trustee body. Trustees are offered induction and training which is appropriate to them given their personal qualifications and experience, and the particular role they are to play within the Company. The Trustees are responsible for policy setting and strategic decisions, and the duties imposed by statute.

The remuneration of the CEO and key management is set by reference to external equivalent roles. Periodic benchmarking is carried out. Any annual salary increases are recommended by the Finance Committee to the HSW & HR Committee and are then incorporated into the annual budget which is approved by the whole Board.

The Group consists of the following entities:

- The John Muir Trust (the Parent Company) and
- JMT Trading Company Limited – its wholly owned trading subsidiary. To protect the charitable status of the Parent Company, this trading subsidiary was established on 1 February 1995 to carry on the agriculture and forestry activities and also the merchandising activities of the Company.

The results of the trading subsidiary have been consolidated with the Company results in line with the Companies Act 2006 and the Accounting and Reporting by Charities: Statement of Recommended Practice (SORP) applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

Disclosure of information to auditor

Each of the Trustees has confirmed that there is no information of which they are aware which is relevant to the audit, but of which the auditor is unaware. They have further confirmed that they have taken appropriate steps to identify such relevant information and to establish that the auditor is aware of such information.

The Trustees' report was approved by the Board of Trustees.


.....
Jane Smallman - Chair
Trustee

Date: 9.8.2023
.....

THE JOHN MUIR TRUST

STATEMENT OF TRUSTEES' RESPONSIBILITIES

FOR THE YEAR ENDED 31 DECEMBER 2022

The Trustees, who are also the directors of The John Muir Trust for the purposes of company law, are responsible for preparing the Trustees' Annual Report (including the Strategic Report and Directors' Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the group and the charitable company for that year. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP (FRS 102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and charitable company will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the group and charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006. They are also responsible for safeguarding the assets of the group and charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

THE JOHN MUIR TRUST

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS AND TRUSTEES OF THE JOHN MUIR TRUST

Opinion

We have audited the financial statements of John Muir Trust ('the parent charitable company'), and its subsidiaries ('the group') for the year ended 31 December 2022, which comprise the Consolidated and Parent Company Statement of Financial Activities, Consolidated and Parent Company Balance Sheets, Consolidated Statement of Cash Flows, and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice). In our opinion the financial statements:

- Give a true and fair view of the state of the group's and of the parent charitable company's affairs as at 31 December 2022 and of the group's and parent charitable company's incoming resources and application of resources, including the group's and parent charitable company's income and expenditure for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- Have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group or parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the Annual Report other than the financial statements and our auditor's report thereon. The Trustees are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

THE JOHN MUIR TRUST

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS AND TRUSTEES OF THE JOHN MUIR TRUST

Opinion on other matters prescribed by Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- The information given in the Trustees' Report (incorporating the Strategic Report and the Directors' Report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the group and the parent charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report, included within the Trustees' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 require us to report to you if, in our opinion:

- adequate and proper accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Trustees

As explained more fully in the Trustees' responsibilities statement set out on page 11, the Trustees (who are also the Directors of the parent charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the Trustees are responsible for assessing the group's and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the group or parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor responsibilities for the audit of the financial statements

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with regulations made under those Acts.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

THE JOHN MUIR TRUST

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS AND TRUSTEES OF THE JOHN MUIR TRUST

Extent the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We assessed whether the engagement team collectively had the appropriate competence and capabilities to identify or recognise non-compliance with laws and regulations by considering their experience, past performance and support available.

All engagement team members were briefed on relevant identified laws and regulations and potential fraud risks at the planning stage of the audit. Engagement team members were reminded to remain alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

We obtained an understanding of the legal and regulatory frameworks that are applicable to the group and the parent charitable company and the sector in which they operate, focusing on those provisions that had a direct effect on the determination of material amounts and disclosures in the financial statements. The most relevant frameworks we identified include:

- Companies Act 2006;
- Charities and Trustee Investment (Scotland) Act 2005
- Charities Accounts (Scotland) Regulations 2006
- Charities SORP (FRS 102); and
- UK Generally Accepted Accounting Practice.

We gained an understanding of how the group and the parent charitable company are complying with these laws and regulations by making enquiries of management and those charged with governance. We corroborated these enquiries through our review of relevant correspondence with regulatory bodies and board meeting minutes.

We assessed the susceptibility of the group's financial statements to material misstatement, including how fraud might occur, by meeting with management and those charged with governance to understand where it was considered there was susceptibility to fraud. This evaluation also considered how management and those charged with governance were remunerated and whether this provided an incentive for fraudulent activity. We considered the overall control environment and how management and those charged with governance oversee the implementation and operation of controls. We identified a heightened fraud risk in relation to:

- Management override of controls
- Revenue recognition

THE JOHN MUIR TRUST

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS AND TRUSTEES OF THE JOHN MUIR TRUST

In addition to the above, the following procedures were performed to provide reasonable assurance that the financial statements were free of material fraud or error:

- Reviewing minutes of meetings of those charged with governance for reference to: breaches of laws and regulation or for any indication of any potential litigation and claims; and events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud;
- Reviewing the level of and reasoning behind the group's procurement of legal and professional services
- Performing audit work procedures over the risk of management override of controls, including testing of journal entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the normal course of business and reviewing judgements made by management in their calculation of accounting estimates for potential management bias;
- Completion of appropriate checklists and use of our experience to assess the Company's compliance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Charities Accounts (Scotland) Regulations 2006; and
- Agreement of the financial statement disclosures to supporting documentation.

Our audit procedures were designed to respond to the risk of material misstatements in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve intentional concealment, forgery, collusion, omission or misrepresentation. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we would become aware of it.

Use of our report

This report is made solely to the parent charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the parent charitable company's Trustees, as a body, in accordance with regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the parent charitable company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the parent charitable company and the parent charitable company's members as a body, and the parent charitable company's trustees, as a body, for our audit work, for this report, or for the opinions we have formed.



Fiona Kenneth (Senior Statutory Auditor)
for and on behalf of Johnston Carmichael LLP

10 August 2023
Dated

Chartered Accountants
Statutory Auditor

66 Tay Street
Perth
PH2 8RA

Johnston Carmichael LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.

THE JOHN MUIR TRUST

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT)

FOR THE YEAR ENDED 31 DECEMBER 2022

	Notes	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	2022 £	2021 £
Income from:						
Donations and legacies	3	2,638,014	1,853	321,717	2,961,584	3,106,536
Charitable activities	4	36,630	9,784	265,242	311,656	664,201
Other trading activities	5	119,966	-	-	119,966	139,404
Investments	6	125,397	-	-	125,397	84,952
Other income	7	2,276	32,874	-	35,150	4,565
Total income		2,922,283	44,511	586,959	3,553,753	3,999,658
Expenditure on:						
Raising funds	8	445,351	1,295	1,067	447,713	422,222
Charitable activities	9	2,244,136	128,475	854,004	3,226,615	2,731,989
Total expenditure		2,689,487	129,770	855,071	3,674,328	3,154,211
Net (losses)/gains on investments	16	(777,327)	-	-	(777,327)	496,415
Net (expenditure)/income		(544,531)	(85,259)	(268,112)	(897,902)	1,341,862
Transfers between funds	23&24	(28,507)	(5,783)	34,290	-	-
Net movement in funds		(573,038)	(91,042)	(233,822)	(897,902)	1,341,862
Reconciliation of funds:						
Total funds brought forward						
Heritage properties		-	2,616,770	-	2,616,770	2,573,442
Other funds		3,013,934	2,918,587	3,216,034	9,148,555	7,850,021
Total funds carried forward		2,440,896	5,444,315	2,982,212	10,867,423	11,765,325

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

THE JOHN MUIR TRUST

PARENT COMPANY STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT)

FOR THE YEAR ENDED 31 DECEMBER 2022

	Notes	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	2022 £	2021 £
Income from:						
Donations and legacies	3	2,638,014	1,853	321,717	2,961,584	3,106,536
Charitable activities	4	36,630	9,784	265,242	311,656	664,201
Other trading activities	5	36,968	-	-	36,968	36,009
Investments	6	125,213	-	-	125,213	84,947
Other	7	2,276	32,874	-	35,150	4,565
Total income		2,839,101	44,511	586,959	3,470,571	3,896,258
Expenditure on:						
Raising funds	8	352,147	1,295	1,067	354,509	333,612
Charitable activities	9	2,244,136	128,475	854,004	3,226,615	2,731,989
Total expenditure		2,596,283	129,770	855,071	3,581,124	3,065,601
Net (losses)/gains on investments	16	(777,327)	-	-	(777,327)	496,415
Net (expenditure)/income		(534,509)	(85,259)	(268,112)	(887,880)	1,327,072
Transfers between funds	23&24	(28,507)	(5,783)	34,290	-	-
Net movements in funds		(563,016)	(91,042)	(233,822)	(887,880)	1,327,072
Reconciliation of funds:						
Total funds brought forward						
Heritage properties		-	2,616,770	-	2,616,770	2,573,442
Other funds		2,945,765	2,918,587	3,216,034	9,080,386	7,796,642
Total funds carried forward		2,382,749	5,444,315	2,982,212	10,809,276	11,697,156

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

THE JOHN MUIR TRUST

CONSOLIDATED AND PARENT COMPANY BALANCE SHEETS

AS AT 31 DECEMBER 2022

	Notes	Group		Company	
		2022	As restated 2021	2022	As restated 2021
		£	£	£	£
Fixed assets					
Tangible assets	14	699,255	717,813	699,255	717,813
Heritage properties	15	2,616,770	2,616,770	2,616,770	2,616,770
Investments	16	5,512,464	6,198,073	5,535,893	6,221,502
		<u>8,828,489</u>	<u>9,532,656</u>	<u>8,851,918</u>	<u>9,556,085</u>
Current assets					
Stocks	18	19,015	11,782	-	-
Debtors: amounts falling due within one year	19	1,261,007	826,761	1,303,919	822,478
Investments	20	300,826	299,999	300,826	299,999
Cash at bank and in hand		793,158	1,350,788	675,341	1,260,313
		<u>2,374,006</u>	<u>2,489,330</u>	<u>2,280,086</u>	<u>2,382,790</u>
Creditors: amounts falling due within one year	21	<u>(335,072)</u>	<u>(256,661)</u>	<u>(322,728)</u>	<u>(241,719)</u>
Net current assets		<u>2,038,934</u>	<u>2,232,669</u>	<u>1,957,358</u>	<u>2,141,071</u>
Total net assets		<u>10,867,423</u>	<u>11,765,325</u>	<u>10,809,276</u>	<u>11,697,156</u>
The funds of the charity					
Restricted funds	23	2,982,212	3,216,034	2,982,212	3,216,034
Unrestricted funds - designated	24	5,444,315	5,535,357	5,444,315	5,535,357
Unrestricted funds - general		2,440,896	3,013,934	2,382,749	2,945,765
Total Charity Funds		<u>10,867,423</u>	<u>11,765,325</u>	<u>10,809,276</u>	<u>11,697,156</u>

The financial statements were approved by the board of Trustees on *9 August 2023*



 James Gibson
 Trustee



 Jane Smallman - Chair
 Trustee

Company Registration No. SC081620

THE JOHN MUIR TRUST

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2022

	2022	2021
	£	£
Cash flows from operating activities		
Net cash provided by operating activities	(545,437)	775,036
Cash flows from investing activities		
Investment income	125,397	84,952
Purchase of tangible fixed assets	(84,542)	(314,174)
Purchase of heritage property	-	(43,328)
Proceeds from sale of investments	2,506,490	622,586
Proceeds from sale fixed assets	39,497	1,577
Movement in investment cash account	689,112	(562,223)
Purchase of investments	(3,287,320)	(1,063,794)
Net cash used in investing activities	(11,366)	(1,274,404)
Net cash used in financing activities	-	-
Net increase/(decrease) in cash and cash equivalents	(556,803)	(499,368)
Cash and cash equivalents at beginning of year	1,650,787	2,150,155
Cash and cash equivalents at end of year	<u>1,093,984</u>	<u>1,650,787</u>
		As restated
Cash and cash equivalents consist of:		
Cash at bank and in hand	793,158	1,350,788
Current asset investment - cash held on deposit	300,826	299,999
	<u>1,093,984</u>	<u>1,650,787</u>
Notes to statement of cash flow		
<u>Reconciliation of net cash provided by (used in) operating activities</u>		
Net (expenditure)/income for the reporting period (as per the statement of financial activities)	(897,902)	1,341,862
Investment income	(125,397)	(84,952)
Depreciation of fixed assets	96,477	88,332
Losses/(gains) on investments	777,327	(496,415)
(Gains) on fixed assets	(32,874)	(1,007)
(Increase) / Decrease in stock	(7,233)	1,525
(Increase) in debtors	(434,246)	(5,838)
Increase/(decrease) in creditors	78,411	(68,471)
Net cash inflow from operating activities	<u>(545,437)</u>	<u>775,036</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2022

1 Accounting policies

Company information

The John Muir Trust is a charitable company limited by guarantee incorporated in Scotland. The registered office and principal place of business is Tower House, Station Road, Pitlochry, PH16 5AN, United Kingdom.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102"), Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102), the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006.

The charity is a Public Benefit Entity as defined by FRS 102.

The charity has availed itself of S396 of the Companies Act 2006, as permitted in paragraph 4(1) of Schedule 1 of SI 2008 No 409, and adapted the Companies Act formats to reflect the special nature of the charity's activities.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared on the historical cost convention, modified to include certain financial instruments at fair value. The principal accounting policies adopted are set out below.

The charity has taken advantage of the relevant exemptions available to qualifying entities within the Reduced Disclosure Framework of FRS 102 from the requirement to disclose certain information in relation to the individual parent charity, namely the requirement to include a statement of cash flows and key management personnel remuneration. The consolidated group financial statements present this information for the group only.

1.2 Going concern

At the time of approving the financial statements, the Trustees have a reasonable expectation that the charitable company and group have adequate resources to continue in operational existence for at least the next twelve months. Thus the Trustees continue to adopt the going concern basis of accounting in preparing the financial statements and have not identified any material uncertainties regarding the ability of the charitable company to continue.

1.3 Basis of consolidation

The consolidated statement of financial activities and balance sheet includes the financial statements of the charitable company and its subsidiary undertakings made up to 31 December 2022. Intra-group income, expenditure, debtors and creditors have been eliminated fully on consolidation.

1.4 Charitable funds

Unrestricted funds are available for use at the discretion of the Trustees.

Designated funds comprise funds which have been set aside at the discretion of the Trustees. In order to ensure that funds are available for specific projects, certain funds are set aside and designated by the Trustees into separate funds.

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

1 Accounting policies (continued)

1.4 Charitable funds (continued)

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The costs of raising and administering such funds are charged against the specific fund where applicable. The aim and use of each restricted fund is set out in the notes to the financial statements.

1.5 Recognition and allocation of income

Income is recognised when the charitable Company is entitled to it, after any performance conditions have been met, the amounts can be measured reliably and it is probable that income will be received. Where practicable, income is allocated to the operating activities of the Company (e.g. Land, Awareness and Policy).

Where there are performance conditions attached to any grants and donations, income is recognised when the conditions have been met or when meeting the conditions is within the Company's control and there is sufficient evidence that they have been met or will be met. Where a grant condition allows for the recovery of any unexpended grant, a liability is recognised when repayment becomes probable.

Where there are terms placed on income that limit the Company's discretion over how that income can be used, that income is shown as restricted income in the accounts.

Legacies are recognised on receipt or otherwise if the charitable Company has been notified of an impending distribution, the amount is known, and receipt is probable.

Interest receivable is recognised using the effective interest rate applicable to the asset and dividend income is recognised when the right to receipt is established and is measured at fair value, generally the transaction value.

Subscriptions from members are credited in full as income in the period in which they are received.

Fundraising activities involve our members who, supported by the Company, generate income such as sponsorship.

Gift Aid is treated as part of the related gift unless the donor or terms of appeal have specified otherwise and is credited when receivable.

Other trading income results predominately from the merchandising of books, prints, Christmas cards, diaries, calendars and sundry items related to the outdoors, estate management consultancy services and timber sales.

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

1 Accounting policies (continued)

1.6 Recognition and allocation of expenditure

Expenditure is recognised when the Company has entered into a legal or constructive obligation and allocated where practicable to the operating activities of the Company (e.g. Land, Awareness and Policy). Where possible, expenditure is attributed directly to the function to which it relates. Where this is not possible it is allocated on the basis of full time equivalent employees in each function.

Costs of raising funds comprise those costs which are associated with the generation of income from sources other than from undertaking charitable activities, and includes membership, fundraising, trading and investment management costs.

Charitable expenditure comprises those costs incurred by the Company in the delivery of its charitable activities and services.

Support costs include those costs required to ensure the effective and compliant operation of the organisation including support function salary costs, office overheads, health and safety and insurance.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the Company and include the costs linked to the strategic management of the Company.

1.7 Tangible fixed assets and depreciation

Tangible fixed assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life as follows:

Tower House development (building)	50 years
Other buildings	10 years
Wild Space exhibition materials	5 years
Office, computer and field equipment	4 years
Motor vehicles & plant	4 years

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the net income/(expenditure) for the year.

1.8 Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss.

1.9 Heritage assets

Heritage assets are recognised at cost less impairment. No depreciation is charged on the heritage properties which comprise freehold land considered by the Trustees to have an indefinitely long useful life. These are regarded as heritage assets for the purposes of the charity SORP requirements as they are held for the purpose of conservation. Further details on heritage assets can be found in note 15.

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

1 Accounting policies (continued)

1.10 Fixed assets investments

Quoted investments are stated at fair value (being market value) at the reporting date. Gains and losses arising on revaluation are recognised in the Statement of Financial Activities in the period in which they arise. The wholly owned trading subsidiary of the Company is included in the financial statements at cost less impairment.

1.11 Stock

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

At each reporting date an assessment is made for impairment.

1.12 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand and deposits held at call with banks.

1.13 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised when the company becomes party to the contractual provisions of the instrument.

Basic financial assets

Basic financial assets, which include trade and other debtors, current asset investments and cash and bank balances, are measured at transaction price including transaction costs.

Impairment of financial assets

At each reporting date financial assets are assessed for impairment.

Basic financial liabilities

Basic financial liabilities, including creditors, are recognised at transaction price.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less.

Derecognition of financial liabilities

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

1.14 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charitable company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.15 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

1.16 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to expenditure on a straight line basis over the term of the relevant lease.

1.17 Taxation

The company is recognised as a charity with HMRC and as such the company is not liable to Corporation Tax on its charitable activities.

1.18 VAT

The Trust is not registered for VAT and therefore expenditure is stated inclusive of irrecoverable VAT. The trading subsidiary is VAT registered.

1.19 Prior period adjustment

In 2021 cash held on deposit with a maturity of less than one year was incorrectly accounted for as cash at bank rather than a current asset investment in the Balance Sheet. This has been corrected in the current period and has had no effect on the closing reserve balances.

2 Critical accounting estimates and judgements

In the application of the charitable Company's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

The estimates and assumptions with a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are:

Legacy income is measured at fair value, but where part of a legacy left to the Company includes property or shares to be sold, judgement is used to estimate the amount receivable based on expert information obtained at the time of the notification which is updated throughout the process for completion of estate matters.

3 Donations and legacies

	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total 2022 £	Total 2021 £
Group and Company					
Donations and charitable trusts	436,691	1,853	316,217	754,761	1,103,925
Legacies receivable	1,856,282	-	5,500	1,861,782	1,625,391
Government grant income	-	-	-	-	9,518
Membership subscriptions	345,041	-	-	345,041	367,702
	<u>2,638,014</u>	<u>1,853</u>	<u>321,717</u>	<u>2,961,584</u>	<u>3,106,536</u>
For the year ended 31 December 2021					
Donations and charitable trusts	477,029	6,474	620,422		1,103,925
Legacies receivable	1,625,391	-	-		1,625,391
Government grant income	9,518	-	-		9,518
Membership subscriptions	367,702	-	-		367,702
	<u>2,479,640</u>	<u>6,474</u>	<u>620,422</u>		<u>3,106,536</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

4 Charitable activities - income

	Land	Awareness	Total	Total
Group and company	£	£	2022	2021
			£	£
Charitable income	<u>123,856</u>	<u>187,800</u>	<u>311,656</u>	<u>664,201</u>
Analysis by fund				
Unrestricted funds - general	36,630	-	36,630	
Unrestricted funds - designated	9,784	-	9,784	
Restricted funds	<u>77,442</u>	<u>187,800</u>	<u>265,242</u>	
	<u>123,856</u>	<u>187,800</u>	<u>311,656</u>	
For the year ended 31 December 2021				
Unrestricted funds - general	80,574	-		80,574
Unrestricted funds - designated	7,089	5,642		12,731
Restricted funds	<u>294,462</u>	<u>276,434</u>		<u>570,896</u>
	<u>382,125</u>	<u>282,076</u>		<u>664,201</u>

Charitable income

The key charitable activities undertaken by the company are as follows:

- **Land** relates largely to repair and rewild per the corporate strategy and includes land management activities, scientific research and financial support provided to partnership organisations.
- **Awareness** relates largely to inspiring and connecting per the corporate strategy and includes the John Muir Award, the company's communications function and the Wild Space Development in Pitlochry.
- **Policy** relates largely to protect and conserve per the corporate strategy and includes policy and campaigning activities.

5 Other trading activities

	Unrestricted general funds	Unrestricted designated funds	Restricted funds	Total 2022	Total 2021
Group	£	£	£	£	£
Members' fundraising	36,968	-	-	36,968	36,009
Trading subsidiary	<u>82,998</u>	<u>-</u>	<u>-</u>	<u>82,998</u>	<u>103,395</u>
	<u>119,966</u>	<u>-</u>	<u>-</u>	<u>119,966</u>	<u>139,404</u>
For the year ended 31 December 2021					
Members' fundraising	36,009	-	-		36,009
Trading subsidiary	<u>103,395</u>	<u>-</u>	<u>-</u>		<u>103,395</u>
	<u>139,404</u>	<u>-</u>	<u>-</u>		<u>139,404</u>
Company	£	£	£	£	£
Members' fundraising	<u>36,968</u>	<u>-</u>	<u>-</u>	<u>36,968</u>	<u>36,009</u>
For the year ended 31 December 2021					
Members' fundraising	<u>36,009</u>	<u>-</u>	<u>-</u>		<u>36,009</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

6 Investments

Group	Unrestricted general funds £	Total 2022 £	Total 2021 £
Income from listed investments	121,564	121,564	81,674
Other interest	3,833	3,833	3,278
	<u>125,397</u>	<u>125,397</u>	<u>84,952</u>

For the year ended 31 December 2021

Income from listed investments	81,674		81,674
Other interest	3,278		3,278
	<u>84,952</u>		<u>84,952</u>

Company	Unrestricted general funds £	Total 2022 £	Total 2021 £
Income from listed investments	121,564	121,564	81,674
Other interest	3,649	3,649	3,273
	<u>125,213</u>	<u>125,213</u>	<u>84,947</u>

For the year ended 31 December 2021

Income from listed investments	81,674		81,674
Other interest	3,273		3,273
	<u>84,947</u>		<u>84,947</u>

7 Other

Group and Company	Unrestricted general funds £	Unrestricted designated funds £	Total 2022 £	Total 2021 £
Net gain on disposal of tangible fixed assets	-	32,874	32,874	1,007
Other income	2,276	-	2,276	3,558
	<u>2,276</u>	<u>32,874</u>	<u>35,150</u>	<u>4,565</u>

For the year ended 31 December 2021

Net gain on disposal of tangible fixed assets	1,007	-		1,007
Other income	3,558	-		3,558
	<u>4,565</u>	<u>-</u>		<u>4,565</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

8 Raising funds - expenditure

Group	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total 2022 £	Total 2021 £
Fundraising and membership support					
Staff costs	266,214	-	-	266,214	207,734
Raising other voluntary income	19,020	-	1,067	20,087	45,548
Depreciation and impairment	2,880	1,295	-	4,175	1,180
Trading subsidiary	93,204	-	-	93,204	88,610
Support costs (see note 10)	13,329	-	-	13,329	38,279
Governance costs (see note 10)	20,858	-	-	20,858	12,687
	<u>415,505</u>	<u>1,295</u>	<u>1,067</u>	<u>417,867</u>	<u>394,038</u>
Investment management	29,846	-	-	29,846	28,184
	<u>445,351</u>	<u>1,295</u>	<u>1,067</u>	<u>447,713</u>	<u>422,222</u>
For year ended 31 December 2021					
Fundraising and membership support	387,130	2,584	4,324		394,038
Investment management	28,184	-	-		28,184
	<u>415,314</u>	<u>2,584</u>	<u>4,324</u>		<u>422,222</u>

Company	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total 2022 £	Total 2021 £
Fundraising and membership support					
Staff costs	266,214	-	-	266,214	207,734
Raising other voluntary income	19,020	-	1,067	20,087	45,548
Depreciation and impairment	2,880	1,295	-	4,175	1,180
Support costs (see note 10)	13,329	-	-	13,329	38,279
Governance costs (see note 10)	20,858	-	-	20,858	12,687
	<u>322,301</u>	<u>1,295</u>	<u>1,067</u>	<u>324,663</u>	<u>305,428</u>
Investment management	29,846	-	-	29,846	28,184
	<u>352,147</u>	<u>1,295</u>	<u>1,067</u>	<u>354,509</u>	<u>333,612</u>
For year ended 31 December 2021					
Fundraising and membership support	298,520	2,584	4,324		305,428
Investment management	28,184	-	-		28,184
	<u>326,704</u>	<u>2,584</u>	<u>4,324</u>		<u>333,612</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

9 Charitable activities - expenditure

Group and Company	Land £	Awareness £	Policy £	Total 2022 £	Total 2021 £
Staff costs	512,977	623,845	262,497	1,399,319	1,343,462
Depreciation and Impairment	57,900	11,569	4,799	74,268	73,845
Land management activities	454,003	-	-	454,003	667,656
Awareness activities	-	200,775	-	200,775	167,888
Policy activities	-	-	79,108	79,108	47,197
	<u>1,024,880</u>	<u>836,189</u>	<u>346,404</u>	<u>2,207,473</u>	<u>2,300,048</u>
Share of support costs (see note 10)	348,085	371,759	219,048	938,892	324,420
Share of governance costs (see note 10)	63,518	8,366	8,366	80,250	107,521
	<u>1,436,483</u>	<u>1,216,314</u>	<u>573,818</u>	<u>3,226,615</u>	<u>2,731,989</u>
Analysis by fund					
Unrestricted funds - general	916,898	865,544	461,694	2,244,136	1,136,389
Unrestricted funds - designated	127,210	1,265	-	128,475	180,477
Restricted funds	392,375	349,505	112,124	854,004	1,415,123
	<u>1,436,483</u>	<u>1,216,314</u>	<u>573,818</u>	<u>3,226,615</u>	<u>2,731,989</u>
For the year ended 31 December 2021					
Staff costs	574,048	603,428	165,986		1,343,462
Depreciation and Impairment	67,273	4,596	1,976		73,845
Land management activities	667,656	-	-		667,656
Awareness activities	-	167,888	-		167,888
Policy activities	-	-	47,197		47,197
	<u>1,308,977</u>	<u>775,912</u>	<u>215,159</u>		<u>2,300,048</u>
Share of support costs (see note 10)	142,591	138,764	43,065		324,420
Share of governance costs (see note 10)	47,258	45,990	14,273		107,521
	<u>1,498,826</u>	<u>960,666</u>	<u>272,497</u>		<u>2,731,989</u>
Analysis by fund					
Unrestricted funds - general	399,283	501,627	235,479		1,136,389
Unrestricted funds - designated	125,720	51,201	3,556		180,477
Restricted funds	973,823	407,838	33,462		1,415,123
	<u>1,498,826</u>	<u>960,666</u>	<u>272,497</u>		<u>2,731,989</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

10 Support and governance costs

Group and Company	Support Costs £	Governance Costs £	Total 2022 £	Total 2021 £
Staff costs	464,411	45,955	510,366	203,197
Depreciation	18,016	-	18,016	13,307
IT and office costs	111,643	-	111,643	51,915
Insurance	45,977	-	45,977	34,754
Sundry staff costs	265,434	-	265,434	53,112
Bank charges	9,944	-	9,944	723
Legal and professional	36,796	-	36,796	33,839
Audit fees	-	21,480	21,480	16,920
Legal and professional	-	3,210	3,210	47,523
Trustees costs	-	30,463	30,463	21,536
Other costs - attributed to governance	-	-	-	6,081
	952,221	101,108	1,053,329	482,907
Analysed between				
Fundraising	13,329	20,858	34,187	50,966
Charitable activities	938,892	80,250	1,019,142	431,941
	952,221	101,108	1,053,329	482,907

Support costs are allocated based on actual expenditure within each functional area and any indirect costs are allocated based on headcount.

11 Auditor's remuneration

The analysis of auditor's remuneration is as follows:

	£	£
Audit of the annual accounts	19,080	15,720
Non-audit services		
All other non-audit services	2,400	1,200
Total non-audit fees	2,400	1,200

12 Trustees

Trustees were not paid, nor did they receive any other benefits from employment with the Company or its subsidiary, nor did they receive payment for professional or other services supplied to the Company (2021 - £nil).

10 (2021 - 9) Trustees were reimbursed expenses totalling £4,071 (2021 - £4,252).

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

13 Employees

Group and Company

Number of employees

The average monthly number of employees during the year was:

	2022 number	2021 number
CEO, finance and administration	14	9
Policy	6	5
Land management	17	18
Awareness	19	14
Fundraising, membership, communications and trading	7	11
	<u>63</u>	<u>57</u>

Employment costs

	Group		Company	
	2022	2021	2022	2021
Wages and salaries	1,919,822	1,558,631	1,893,342	1,538,147
Social security costs	193,164	141,637	193,164	141,637
Employer's contribution to defined contribution pension scheme	89,393	74,610	89,393	74,610
	<u>2,202,379</u>	<u>1,774,878</u>	<u>2,175,899</u>	<u>1,754,393</u>

The number of employees whose annual remuneration was more than £60,000 is as follows:

	2022 Number	2021 Number
£60,001 - £70,000	-	1
£80,001 - £90,000	<u>2</u>	<u>-</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

14 Tangible fixed assets

Group	Property & Interpretation £	Office, computer and field equipment £	Motor vehicles and plant £	Total £
Cost				
At 1 January 2022	1,672,746	204,797	139,708	2,017,251
Additions	-	84,542	-	84,542
Disposals	-	(54,319)	(36,316)	(90,635)
At 31 December 2022	1,672,746	235,020	103,392	2,011,158
Depreciation and impairment				
At 1 January 2022	1,015,694	164,789	118,955	1,299,438
Charge for the period	40,980	39,598	15,899	96,477
Eliminated in respect of disposals	-	(47,696)	(36,316)	(84,012)
At 31 December 2022	1,056,674	156,691	98,538	1,311,903
Carrying amount				
At 31 December 2022	616,072	78,329	4,854	699,255
At 31 December 2021	657,052	40,008	20,753	717,813

Company	Property & Interpretation £	Office, computer and field equipment £	Motor vehicles and plant £	Total £
Cost				
At 1 January 2022	1,672,746	190,354	139,708	2,002,808
Additions	-	84,542	-	84,542
Disposals	-	(54,319)	(36,316)	(90,635)
At 31 December 2022	1,672,746	220,577	103,392	1,996,715
Depreciation and impairment				
At 1 January 2022	1,015,694	150,346	118,955	1,284,995
Charge for the period	40,980	39,598	15,899	96,477
Eliminated in respect of disposals	-	(47,696)	(36,316)	(84,012)
At 31 December 2022	1,056,674	142,248	98,538	1,297,460
Carrying amount				
At 31 December 2022	616,072	78,329	4,854	699,255
At 31 December 2021	657,052	40,008	20,753	717,813

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

15 Fixed assets - Heritage properties

Group and Company	Year of acquisition	2022	2021
Li and Coire Dhorrcail, Knoydart	1988	101,737	101,737
Torrin, Isle of Skye	1991	179,131	179,131
Sandwood, Sutherland	1993	104,646	104,646
Strathaird, Isle of Skye	1994/95	661,471	661,471
Sconser, Isle of Skye	1997	108,902	108,902
Strathaird Woodlands	1997	111,353	111,353
Schiehallion	1999	153,179	153,179
Ben Nevis	2000	460,264	460,264
Glenlude	2004	80,000	80,000
Quinag	2005	612,759	612,759
Kilmarie Skye	2021	43,328	43,328
		<u>2,616,770</u>	<u>2,616,770</u>

The heritage properties were acquired by the Company for long term retention in furtherance of its objectives, so the Trustees do not consider it either appropriate or cost effective to have the properties re-valued and therefore they are shown in these financial statements at cost. They also consider that conventional valuation approaches lack sufficient reliability in relation to the nature of the properties.

The Company's role in the conservation of wild land is to safeguard whole landscapes within it, areas sufficiently large – whole hill ranges or watersheds – that they retain or can be restored to their natural processes and biodiversity, and can provide the spiritual qualities for which humans value wild land: freedom, tranquillity and solitude. The Company's principles for acquiring property place particular emphasis on:

- the acquisition of key holdings within a landscape that will safeguard its finest features and that offers opportunities to influence its overall management; and
- the acquisition, or opportunities for co-operative management, that bring nearer the goal of unified management of a landscape.

Each property acquisition decision will involve assessment and consideration of a number of criteria, including but not limited to the property's condition, location, size, costs of both acquisition and ongoing management and threats.

As the principal aim of the Trust is to safeguard wild land for its long-term conservation, land will usually only be disposed of when there is a legal requirement to do so, if the land is not or no longer of conservation interest or when a more appropriate management structure presents itself. For all land disposals the Trust will endeavour to impose relevant conservation burdens.

The Company manages each property in line with its Property Management Plan and the Company's internal "Wild Land Management Standards". The extent and type of work undertaken on each property will vary from year to year according to availability of resources and priorities as set out in the Company's Corporate Strategy.

Company properties have always been and will continue to be open to all. Visitors are welcome and they are trusted to respect the wishes of the people who live and work on the properties. The Land Reform (Scotland) Act 2003 sets down in statute a presumption in favour of non-motorised responsible access over most areas of land and inland water for passage, recreation, education and commercial activities. Guidance on responsible access is given in the Scottish Outdoor Access Code which was published in February 2005 when Part 1 of the Act came into effect.

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

16 Fixed asset investments

Group	Listed investments £	Cash in portfolio £	Investment in subsidiaries £	Total £
Cost or Valuation				
At 1 January 2022	5,403,717	794,356	-	6,198,073
Additions	3,287,320	-	-	3,287,320
Valuation changes	(292,765)	-	-	(292,765)
Disposals	(2,991,052)	(689,112)	-	(3,680,164)
At 31 December 2022	5,407,220	105,244	-	5,512,464

Net (losses)/gains on investments as disclosed in the SOFA comprise unrealised losses of £292,765 (2021 - gains of £399,324) and realised losses of £484,562 (2021 - gains of £97,091).

Company	Listed investments £	Cash in portfolio £	Investment in subsidiaries £	Total £
Cost or Valuation				
At 1 January 2022	5,403,717	794,356	23,429	6,221,502
Additions	3,287,320	-	-	3,287,320
Valuation changes	(292,765)	-	-	(292,765)
Disposals	(2,991,052)	(689,112)	-	(3,680,164)
At 31 December 2022	5,407,220	105,244	23,429	5,535,893

Net (losses)/gains on investments as disclosed in the SOFA comprise unrealised losses of £292,765 (2021 - gains of £399,324) and realised losses of £484,562 (2021 - gains of £97,091).

17 Financial instruments

	Group		Company	
	2022	2021	2022	2021
Carrying amount of financial assets				
Equity instruments measured at fair value	5,407,220	5,403,717	5,407,220	5,403,717

18 Stocks

	Group		Company	
	2022 £	2021 £	2022 £	2021 £
Stocks	19,015	11,782	-	-

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

19 Debtors	Group		Company	
	2022 £	2021 £	2022 £	2021 £
Trade debtors	-	20,163	-	-
Amounts receivable relating to grants claimed	163,385	109,303	163,385	109,303
Amounts due from subsidiary undertakings	-	-	42,912	33,208
Other debtors	1,050,372	634,021	1,050,372	634,021
Prepayments and accrued income	47,250	63,274	47,250	45,946
	<u>1,261,007</u>	<u>826,761</u>	<u>1,303,919</u>	<u>822,478</u>

20 Current asset investments	Group		Company	
	2022 £	As restated 2021 £	2022 £	As restated 2021 £
Cash equivalents on deposit	300,826	299,999	300,826	299,999
	<u>300,826</u>	<u>299,999</u>	<u>300,826</u>	<u>299,999</u>

Cash held on deposit with original maturity dates of 3 months or more is classified as current asset investments. The comparative figures have been restated on a consistent basis.

21 Creditors: amounts falling due within one year	Group		Company	
	2022 £	2021 £	2022 £	2021 £
Other taxation and social security	58,700	48,670	48,894	38,001
Other creditors	2,546	17,283	2,546	17,283
Trade creditors	116,244	75,055	115,515	73,415
Accruals	157,582	115,653	155,773	113,020
	<u>335,072</u>	<u>256,661</u>	<u>322,728</u>	<u>241,719</u>

22 Retirement benefit scheme

Defined contribution scheme

The charitable company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the charitable company in an independently administered fund.

The charge to the statement of financial activities in respect of defined contribution schemes was £89,393 (2021 - £74,610).

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

23 Restricted funds

The funds of the charity include restricted funds comprising the following balances of donations and grants held for specific purposes:

Group and company	Balance at 1	Movement in funds			Balance at
	January 2022	Income	Expenditure	Transfers	31 December 2022
	£	£	£	£	£
Property Specific funds	418,120	228,845	(275,952)	5,962	376,975
Education and Training	38,277	2,000	(49,740)	18,697	9,234
Other Funds	179,160	73,992	(57,185)	-	195,967
Path fund	199,732	23,871	(27,627)	9,456	205,432
Land Fund	505,952	2,362	(50,000)	-	458,314
John Muir Award funds	282,089	181,981	(290,838)	-	173,232
Policy Funds	35,947	21,005	(375)	-	56,577
Wild Space, Pitlochry	76,063	-	-	-	76,063
Land fund (Glenridding)	995,447	-	-	-	995,447
Glenridding Management	88,649	7,873	(90,745)	-	5,777
Wildwoods	323,750	35,810	(700)	-	358,860
England and Wales Development	11,516	-	(4,510)	-	7,006
Wild waters	59,333	3,995	-	-	63,328
Northwest 2045	1,999	5,225	(7,399)	175	-
Balance carried forward	<u>3,216,034</u>	<u>586,959</u>	<u>(855,071)</u>	<u>34,290</u>	<u>2,982,212</u>

The restricted funds are:

Property specific funds

These funds arise from donations, legacies or grants given in respect of specific properties, and they are utilised for the purpose for which they were provided.

Education and training

Funding provided by ALA Green Charitable Trust to further education and training of young individuals.

Other funds

An aggregate of funds relating to biodiversity, woodlands, employment training schemes and funds received in relation to land work not restricted to a region or activity.

Path fund

This fund represents donations received in various path appeals including Sandwood Bay, Steall Gorge, Skye, Suilven, Schiehallion and the ongoing Wild Ways appeal.

Land fund

These funds were gifted to the Company to allow purchase of land, investigation of possible property purchases, or other expenditure on properties not owned by the Company.

John Muir Award funds

These funds arise from grants (including an amount due from the Heritage Lottery Fund over a period up to March 2019) and donations given to fund the costs of delivering the John Muir Award in different parts of the UK and have been applied for those purposes.

Policy funds

Donations given to fund the cost of policy work.

Wild Space, Pitlochry

This fund represents donations received from the Reece Foundation and other funders to develop a public presence resulting in the development of the John Muir Trust Wild Space in Pitlochry. Remaining funds will be used for enhancement and upkeep.

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

23 Restricted funds (continued)

Land Fund (Glenridding)

This fund represents an anonymous donation from an individual couple which is restricted to any future purchase of Glenridding Common, failing which it will be applied to land acquisition in the North of Scotland.

Glenridding management

This fund relates to the management of Glenridding over the period of the lease including staff costs, capital items etc.

Wild Woods

Monies received towards woodland restoration across the Trust's properties.

England and Wales Development

Monies received from Esmee Fairbairn Foundation to further the Trust's development in England and Wales.

Wild Waters

Monies received towards protecting our wild coastlines.

Northwest 2045

This is a collaborative project to explore conservation potential in Northwest of Scotland.

The transfers relate to the use of unrestricted funds on specific projects where the restricted reserve was fully utilised.

For the year ended 31 December 2021

Group and company	Balance at 1 January 2021 £	Income £	Expenditure £	Transfers £	Balance at 31 December 2021 £
Property specific funds	609,213	310,715	(544,737)	42,929	418,120
Path fund	242,989	24,105	(38,244)	(29,118)	199,732
Land Fund	319,527	192,392	(5,967)	-	505,952
Land management fund	-	-	-	-	-
Land fund (Glenridding)	995,447	-	-	-	995,447
Glenridding management	161,330	7,715	(82,395)	2,000	88,649
Other funds	197,107	165,720	(241,969)	58,302	179,160
Education and training	112,232	4,425	(81,556)	3,176	38,277
England and Wales Development	73,303	-	(61,787)	-	11,516
Wild Woods	212,622	112,543	(1,416)	-	323,750
John Muir Award funds	236,771	352,233	(312,561)	5,645	282,089
Policy funds	55,163	2,697	(21,912)	-	35,947
Wild Space, Pitlochry	76,063	-	-	-	76,063
Wild Waters	52,086	8,774	(1,526)	-	59,333
Northwest 2045	623	10,000	(25,378)	16,754	1,999
Balance carried forward	<u>3,344,475</u>	<u>1,191,318</u>	<u>(1,419,447)</u>	<u>99,688</u>	<u>3,216,034</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

24 Designated funds

The income funds of the charity include the following designated funds which have been set aside out of unrestricted funds by the Trustees for specific purposes:

Group and company	Movement in funds				Balance at 31 December 2022
	Balance at 1 January 2022	Income	Expenditure	Transfers	
	£	£	£	£	£
Heritage properties	2,616,770	-	-	-	2,616,770
Operational assets	768,942	32,874	(96,459)	(6,102)	699,255
John Muir Award (England and Wales)	32,533	5,806	(26,801)	-	11,538
Land acquisition and management fund	633,264	-	-	-	633,264
Strategic project funds	1,480,922	-	-	-	1,480,922
Other funds	2,926	5,831	(6,510)	319	2,566
Balance carried forward	<u>5,535,357</u>	<u>44,511</u>	<u>(129,770)</u>	<u>(5,783)</u>	<u>5,444,315</u>

Operational assets

This fund represents the carrying value of property (including Tower House), vehicles and equipment held by the Company – see note 14. Depreciation is charged to this fund over the anticipated life of the associated assets.

John Muir Award (England and Wales)

This fund holds money earmarked for delivery and development of the engagement initiative, the John Muir Award, in England and Wales.

Land acquisition and management fund

Initiated by a large donation in 2007 of £429k from Copley and increased by a legacy from which the Trust received funds beginning in 2011. The funds are designated to fund land purchases or other major land projects. Up to 5% pa of the Copley donation may be used for land management work.

Strategic project funds

This fund holds money earmarked for a number of projects that are being undertaken between 2022-2023. These include additional partnership activity, undertaking programme based projects and capital acquisitions (refer to note 29 for Kylesku acquisition in March 2023..

Other funds

Made up of a Conservation Fund to support initiatives in support of conservation advancement and the income and expenditure from biodiversity management.

For the year ended 31 December 2021

Group and company	Movement in funds				Balance at 31 December 2021
	Balance at 1 January 2021	Income	Expenditure	Transfers	
	£	£	£	£	£
Heritage properties	2,573,442	-	-	43,328	2,616,770
Operational assets	637,873	1,024	(92,720)	222,765	768,942
John Muir Award (England and Wales)	57,879	3,326	(17,852)	(10,820)	32,533
Land acquisition and management fund	633,264	-	-	-	633,264
Strategic project funds	427,677	-	(20,000)	1,073,246	1,480,922
Other funds	15,045	14,855	(52,490)	25,515	2,926
Balance carried forward	<u>4,345,179</u>	<u>19,205</u>	<u>(183,061)</u>	<u>1,354,034</u>	<u>5,535,357</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

25 Analysis of net assets between funds

	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total 2022 £
Group				
Fund balances at 31 December 2022 are:				
Tangible assets	-	699,255	-	699,255
Heritage assets	-	2,616,770	-	2,616,770
Investments	1,481,950	1,401,423	2,629,091	5,512,464
Current assets/(liabilities)	958,946	726,867	353,121	2,038,934
	<u>2,440,896</u>	<u>5,444,315</u>	<u>2,982,212</u>	<u>10,867,423</u>

	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total 2022 £
Company				
Fund balances at 31 December 2022 are:				
Tangible assets	-	699,255	-	699,255
Heritage assets	-	2,616,770	-	2,616,770
Investments	1,505,379	1,401,423	2,629,091	5,535,893
Current assets/(liabilities)	877,370	726,867	353,121	1,957,358
	<u>2,382,749</u>	<u>5,444,315</u>	<u>2,982,212</u>	<u>10,809,276</u>

For the year ended 31 December 2021

	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total 2021 £
Group				
Fund balances at 31 December 2021 are:				
Tangible assets	-	717,813	-	717,813
Heritage assets	-	2,616,770	-	2,616,770
Investments	2,477,878	1,134,328	2,585,867	6,198,073
Current assets/(liabilities)	536,056	1,066,446	630,167	2,232,669
	<u>3,013,934</u>	<u>5,535,357</u>	<u>3,216,034</u>	<u>11,765,325</u>

	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total 2021 £
Company				
Fund balances at 31 December 2021 are:				
Tangible assets	-	717,813	-	717,813
Heritage assets	-	2,616,770	-	2,616,770
Investments	2,501,307	1,134,328	2,585,867	6,221,502
Current assets/(liabilities)	444,458	1,066,446	630,167	2,141,071
	<u>2,945,765</u>	<u>5,535,357</u>	<u>3,216,034</u>	<u>11,697,156</u>

THE JOHN MUIR TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

26 Related party transactions

Remuneration of key management personnel	2022	2021
The remuneration of key management personnel is as follows:	£	£
Aggregate compensation	<u>397,107</u>	<u>261,194</u>

27 Subsidiaries

Details of the charitable company's subsidiaries at 31 December 2022 are as follows:

Name on undertaking	Registered office	Class of shares held	% Held - Direct
JMT Trading Company Limited	Scotland	Ordinary	100%

28 Contingent assets

The Trust has been notified of a number of other legacies in which it is named as a beneficiary with residual interests of varying percentages. Due to the limited detailed information currently available for these legacies, coupled with ongoing economic uncertainty, in the judgement of the Trustees it is more difficult to make reliable estimates of the amounts which may be due to the Trust, especially where other complexities in the estates result in uncertainty over the costs to be borne prior to settlement. Consequently, no amounts have been recognised in these financial statements in respect of these legacies.

29 Events after the reporting date

In March 2023, the Trust purchased a 45-acre site on the shoreline of Loch a' Chairn Bhain on the North West coast of Sutherland at a cost of over £2m. This is planned to be run as a business concern for a fixed period during which time feasibility studies will be undertaken on the potential to convert to a Visitor Centre and Enterprise hub. The future decision on whether to proceed with development or resell will be made once the feasibility studies have been completed. The £2m purchase was fully funded by the realisation of cash from the Trust's investment portfolio.